

# eSkill Modular Subject Library 2018

## Abilities & Aptitudes

### Attention to Detail

Analogies  
E-mail and Letter Etiquette  
Fill in the Gap  
Finding Errors  
Homonyms  
Logical Sequence of Words  
Main Idea  
Pictures  
Short Passages  
Word Analysis  
Word Meaning  
Word Order

### Attention to Detail (AUS/NZ)

Analogies  
Email and Letter Etiquette  
Fill in the Gap  
Finding Errors  
Homonyms  
Logical Sequence of Words  
Main Idea  
Pictures  
Short Passages  
Word Analysis  
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### Chat Simulation

Chat Simulation

### Data Checking

Comparing Information  
Finding Mistakes  
Finding Relevant Information  
Number and Letter Checking

### Data Checking (AUS/NZ)

Comparing Information  
Finding Mistakes  
Finding Relevant Information  
Number and Letter Checking

### E-mail Etiquette

Content and Formatting  
E-mail Functions, Terms, and Tactics  
E-mail Security  
E-mail Tone and Etiquette  
E-mail in the Office  
Forwarding E-mail  
How to Address E-mails  
Salutations and Sign Offs  
When to Avoid E-mail

### Email Etiquette (AUS/NZ)

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## Abilities & Aptitudes

### Email Etiquette (AUS/NZ)

Content and Formatting  
Email Functions, Terms, and Tactics  
Email Security  
Email Tone and Etiquette  
Email in the Office  
Forwarding Email  
How to Address Emails  
Salutations and Sign Offs  
When to Avoid Email

### Following Directions

Data Manipulation  
Directions and Maps  
Reading Charts and Tables  
Scheduling and Calendar  
Working with Technology

### Following Directions (AUS/NZ)

Data Manipulation  
Directions and Maps  
Reading Charts and Tables  
Scheduling and Calendar  
Working with Technology

### Logical Thinking

Anagrams  
Analogies  
Deductive Logic  
Inductive Logic  
Logical Puzzles  
Matching Definitions  
Math  
Series Completion  
Verbal Analysis  
Visual Logic  
Word Problems

### Logical Thinking (AUS/NZ)

Anagrams  
Analogies  
Deductive Logic  
Inductive Logic  
Logical Puzzles  
Matching Definitions  
Maths  
Series Completion  
Verbal Analysis  
Visual Logic  
Word Problems

### Multitasking Simulation

Multitasking

### Numerical Proofreading

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## Abilities & Aptitudes

### Numerical Proofreading

Checking Accuracy and Performing Corrections  
Correlating Numeric Data with Alphanumeric Data  
Finding Numeric Data Errors  
Referencing Numeric Information

### Numerical Proofreading (AUZ/NZ)

Checking Accuracy and Performing Corrections  
Correlating Numeric Data with Alphanumeric Data  
Finding Numeric Data Errors  
Referencing Numeric Information

### Numerical Reasoning

Arithmetic  
Graph Interpretation  
Manipulating Data  
Patterns and Relevant Information  
Table Interpretation

### Numerical Reasoning (AUS/NZ)

Arithmetic  
Graph Interpretation  
Manipulating Data  
Patterns and Relevant Information  
Table Interpretation

### Office Filing

Alphabetic Filing  
Alphabetic Indexing Procedures  
Basic Records Management Concepts  
Cross-Referencing  
Geographic Filing  
Numeric Filing  
Subject Filing

### Office Filing (AUS/NZ)

Alphabetic Filing  
Alphabetic Indexing Procedures  
Basic Records Management Concepts  
Cross-Referencing  
Geographic Filing  
Numeric Filing  
Subject Filing

### Spatial Reasoning

Compositions in Space  
Matching Rotated Groups  
Matching Shapes and 3-D Objects  
Working with Maps and Plans

### Spatial Reasoning (AUS/NZ)

Compositions in Space  
Matching Rotated Groups  
Matching Shapes and 3-D Objects  
Working with Maps and Plans

### Technical Writing Skills



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## Abilities & Aptitudes

### Technical Writing Skills

Basics of Technical Documents  
Reviewing Work  
Steps in Creating Technical Documents  
Structure of Technical Documents  
The Style of Technical Documents  
Types of Technical Documents  
Visual Elements

### Technical Writing Skills (AUS/NZ)

Basics of Technical Documents  
Reviewing Work  
Steps in Creating Technical Documents  
Structure of Technical Documents  
The Style of Technical Documents  
Types of Technical Documents  
Visual Elements

### Verbal Reasoning

Deducing Written Information  
Drawing Conclusions  
Interpreting Information  
Solving Problems  
Thinking Logically  
Understanding Key Concepts

### Verbal Reasoning (AUS/NZ)

Deducing Written Information  
Drawing Conclusions  
Interpreting Information  
Solving Problems  
Thinking Logically  
Understanding Key Concepts

## Accounting & Financial

### Accounting and Bookkeeping Principles (AUS/NZ)

Accounting Fundamentals  
Managing Inventory  
Monitoring Sales  
Working with Accounts Payable  
Working with Accounts Receivable  
Working with Payroll  
Working with the General Ledger

### Accounting and Bookkeeping Principles (US)

Accounting Fundamentals  
Managing Inventory  
Monitoring Sales  
Working with Accounts Payable  
Working with Accounts Receivable  
Working with Payroll  
Working with the General Ledger

### Bank Teller Skills



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## Accounting & Financial

### Bank Teller Skills

Banking Terms  
Code of Ethics  
Compliance  
Customer Service  
Debits and Credits  
Money Handling  
Product Referral and Sales

### Bank Teller Skills (AUS/NZ)

Banking Terms  
Code of Ethics  
Compliance  
Customer Service  
Debits and Credits  
Money Handling  
Product Referral and Sales

### Debt Collection

Accounts Receivable  
Credit Policies and Forms  
Debt Collection Remedies  
Third-Party Debt Collection Law  
Workout Options

### Debt Collection (AUS/NZ)

Accounts Receivable  
Credit Policies and Forms  
Debt Collection Remedies  
Third-Party Debt Collection Law  
Workout Options

### Financial Accounting (US)

Accounting Procedures and Journal Posting  
Accounts Payable  
Accounts Receivable  
Assets, Liabilities, and Capital  
Financial Statements  
Loans and Expenses  
Payroll

### Financial Analysis (US)

Corporate Financial Analysis  
Equity Investment and Fixed Income  
Essential Concepts  
Portfolio Management  
Working with Reports and Analyses

### Intuit QuickBooks Enterprise Solutions 2012

Banking  
General Settings  
Inventory  
Managing Accounts and Fixed Asset  
Managing Customers and Sales  
Managing Employees and Payroll



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## Accounting & Financial

### Intuit QuickBooks Enterprise Solutions 2012

Managing Vendors and Expenses  
Using Reports

### Intuit QuickBooks Enterprise Solutions 2012 (AUS/NZ)

Banking  
General Settings  
Inventory  
Managing Accounts and Fixed Asset  
Managing Customers and Sales  
Managing Employees and Payroll  
Managing Vendors and Expenses  
Using Reports

### Intuit QuickBooks Enterprise Solutions 2014

Banking  
Customers  
General Ledger and Fixed Assets  
Inventory  
Payroll  
Reports  
Utilities  
Vendors

### Intuit QuickBooks Pro 2004

Bank Accounts  
Customers  
Customizing Quickbooks  
Finding Reports  
Integrating with MS Office  
New Company  
Setting up a New Company  
Setting up the Lists  
Using Time Tracking  
Using the Time Tracker  
Vendors  
Working with Accounts Payable  
Working with Accounts Receivables  
Working with Bank Accounts  
Working with Budgets  
Working with Financial Statements  
Working with Inventory  
Working with Invoices  
Working with Job Costing and Tracking  
Working with Journal Entries  
Working with Payroll  
Working with the General Ledger  
Workspace and Preferences

### Intuit QuickBooks Pro 2006

Banking  
Budgets, Jobs & Estimates  
Invoices



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## Accounting & Financial

### Intuit QuickBooks Pro 2006

- Managing Accounts
- Managing Customers & Vendors
- Managing Employees
- Payments
- QuickBooks Fundamentals
- Receiving Money
- Reports
- Working with Items / Inventory

### Intuit QuickBooks Pro 2008

- Banking
- Invoices
- Managing Accounts
- Managing Employees
- Payments
- QuickBooks Fundamentals
- Receiving Money
- Reports
- Working with Items / Inventory

### Intuit QuickBooks Pro 2010

- Banking and Online Banking Services
- Budgets, Jobs, and Estimates
- Customizing QuickBooks
- Financial Statements and End-of-Year Tasks
- General Knowledge
- Integrating with Other Programs
- Inventory
- Invoices and Credit Memos
- Lists
- Making Journal Entries
- Managing Accounts
- Managing Files
- Payments and Payrolls
- Security
- Working with Reports

### Intuit QuickBooks Pro Plus 2011

- Banking and Online Services
- Customers and Vendors
- General Knowledge and Security
- Integrating and Customizing QuickBooks
- Inventory and Lists
- Invoices and Credit Memos
- Making Journal Entries
- Managing Accounts and Files
- Payments and Payrolls
- Working with Reports

### MS Dynamics AX 2009® - Financials

- Accounts Payable
- Accounts Receivable
- Bank Management



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## Accounting & Financial

### MS Dynamics AX 2009® - Financials

Budgeting, Cash Flow, and Multiple Currencies  
Dimensions, Financial Statements, and Year-End Close  
Fixed Assets  
General Ledger and Sales Tax

### MS Dynamics GP 2010® - Financials

Accounts Payable Management  
Banking  
Budget  
Fixed Assets  
General Ledger  
Payables Management  
Receivables Management  
Year-End Closing and Reports

### MYOB AccountRight Plus 19 (AUS/NZ)

Customers and Sales Management  
Financial Statements and End-of-Period Procedures  
General Settings  
Managing Materials  
Money Management  
Purchases and Vendors Management  
Using Tools

### MYOB AccountRight Plus 19 (UK)

Customers and Sales Management  
Financial Statements and End-of-Period Procedures  
General Settings  
Managing Materials  
Money Management  
Purchases and Vendors Management  
Using Tools

### Money Handling (CA)

Collecting Cash and Making Change  
Counting Coins and Bills  
Handling Common Errors  
Recognizing Parts of Coins, Bills, and Checks  
Reconciling and Balancing a Cash Drawer

### Money Handling (US)

Collecting Cash and Making Change  
Counting – Coins and Bills  
Handling Common Errors  
Recognizing Parts of Coins, Bills, and Checks  
Reconciling and Balancing a Cash Drawer

### NetSuite 12.1 - Financials

General Accounting  
Intangibles  
Inventory Management  
Payroll and Shareholders  
Purchases and Accounts Payable  
Sales and Accounts Receivable





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## Accounting & Financial

### Peachtree Complete Accounting 2003

Customizing Peachtree  
Reconciling Accounts  
Recording Quotes and Sales  
Setting up a New Company  
Setting up and Maintaining Customers  
Setting up and Maintaining Inventory  
Setting up and Maintaining Vendors  
Using Job Costing  
Working with Accounts Payable  
Working with Accounts Receivable  
Working with Analysis Managers  
Working with Company Administration  
Working with Financial Statements  
Working with Fixed Assets  
Working with General Journal  
Working with Inventory  
Working with Memorized Transactions  
Working with Payroll  
Working with Sales Taxes  
Working with Time and Billing  
Working with the Chart of Accounts  
Working with the Environment

### Peachtree Complete Accounting 2005

Customizing Peachtree  
Reconciling Accounts  
Recording Quotes and Sales  
Setting up a New Company  
Setting up and Maintaining Customers  
Setting up and Maintaining Inventory  
Setting up and Maintaining Vendors  
Using Job Costing  
Working with Accounts Payable  
Working with Accounts Receivable  
Working with Analysis Managers  
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Working with Financial Statements  
Working with General Journal  
Working with Inventory  
Working with Memorized Transactions  
Working with Payroll  
Working with Sales Taxes  
Working with Time and Billing  
Working with the Chart of Accounts  
Working with the Environment

### Peachtree Complete Accounting 2009

About Peachtree  
Accounting Primer  
Back up Strategies  
Import/ Export



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## Accounting & Financial

### Peachtree Complete Accounting 2009

- New features in Peachtree
- Setting up a New Company
- Setting up and Maintaining Customers
- Setting up and Maintaining Inventory
- Setting up and Maintaining Vendors
- Using Job Costing
- Working with Analysis Managers
- Working with Memorized Transactions
- Working with Payroll
- Working with Time and Billing
- Working with the Chart of Accounts

### Sage Simply Accounting Pro 2011 (US)

- Banking
- Customers and Sales
- Employees and Payroll
- General Ledger and Chart of Accounts
- Inventory and Services
- Setting Up Sage Simply Accounting
- Vendors and Purchases

## Application & Web Development

### Active Server Pages .NET

- ADO.NET
- Assemblies
- Caching and Optimization
- Deployment & compiling
- General & Configuration
- HTML server controls
- Programming & Design Architecture
- Response & Request
- Security
- Session & Application
- User Controls
- Validation controls
- Web Controls
- Web Forms
- XML web services

### Active Server Pages .NET 2.0

- Compiling and Deployment
- Data Controls
- Errors
- Events and Code
- General
- List Controls
- Master Pages
- Security
- Site Navigation
- Themes
- User Controls
- Validation Controls

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## Application & Web Development

### Active Server Pages .NET 2.0

Web Server Controls  
Web Services

### Active Server Pages 3.0

ADO  
ASP Object Model  
ASP and MTS/COM+  
ASP and XML  
HTML Forms  
Internet Information Server  
Scripting Objects  
Server Components  
State Management  
VBScript

### Active Server Pages.NET 3.5

ADO.NET  
ASP Pipeline  
ASP.NET Ajax  
Config  
Framework Related  
General Knowledge  
Linq and related technologies  
Page Life Cycle  
Silverlight  
State Management  
Troubleshooting

### ActiveX

ADO  
ASP  
ASP Component  
ASP Script  
Accessing Databases  
Built-in Objects  
Client-side Scripting  
Cookies  
DNS  
Data Handling  
Error Handling  
Functions and Procedures  
Optimization  
Server-side Scripting  
Session Object  
The Scripting Object

### Adobe Dreamweaver CS6 - Windows

CSS Styling  
Dreamweaver Environment  
Forms Options and Live Code View  
HTML Tags and Framesets  
Handling Images and Images Objects  
Interface



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## Application & Web Development

### Adobe Dreamweaver CS6 - Windows

Links  
Text Formatting

### Adobe ColdFusion 8

CFScript language  
ColdFusion Elements  
Databases and SQL  
Environment  
Errors  
Forms  
Images  
Persistent Data  
Regular Expressions  
Threads  
User-defined functions  
Variables, Expressions, Arrays, Structures

### Adobe ColdFusion 9

Application Framework  
Building User Interfaces  
ColdFusion ORM  
Databases  
Managing Documents, Images and Charts  
Programming Fundamentals  
Scripting  
Working with Components

### Adobe Dreamweaver CS3

Adding Flash content  
Adding behaviors  
Creating pages with CSS  
Creating pages with HTML  
Dreamweaver CS3 Environment  
Forms  
Other features  
Tables  
Working with images  
Working with text  
Workspace

### Adobe Flash CS3 Professional - Macintosh

Action Script 3.0  
Animations  
Drawing  
Effects  
Export Flash  
Flash Documents and projects  
Frames and Keyframes  
Layers  
Publishing Flash Files  
Sound and Video  
Symbols, Graphic Objects, Instances, and Libraries  
Text and Fonts



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## Application & Web Development

### Adobe Flash CS3 Professional - Macintosh

Workspace

### Adobe Flash CS3 Professional - Windows

ActionScript and Behaviors

Animations

Buttons

Drawing

Effects

Flash CS3 Environment

Flash Lite

Frames and keyframes

Layers

Scenes

Sounds and videos

Texts and fonts

Transforming objects

Using symbols and instances

Working with Flash documents and projects

Workspace

### Adobe Flash Professional CS5 - Windows

ActionScript

Creating and Editing

Filters and Blends

Importing and Managing Documents

Publishing and Exporting

Sound

Text, Symbols, Instances, and Libraries

Timelines and Animation

Video

Workspace

### Adobe Flash Professional CS6 - Windows

ActionScript

Animation and Tweening

Drawing

Importing, Exporting and Publishing

Navigation and Hotkeys

Platforms and Mobile Development

Vector and Raster Graphics

Working with Sounds and Videos

Working with Texts and Fonts

### Adobe Flex 4.0

AS3 in Flex

Data Types

Data Validation and Regular Expression

Events

Filters, Effects and Transitions

Skinning and Styles

Using and Creating Components

Video and Sounds

View States



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## Application & Web Development

### Adobe Flex 4.0

Working with Remote Data

### Ajax Frameworks

.NET Frameworks  
Basic  
Frameworks  
Java Frameworks  
JavaScript Frameworks  
PHP Framework

### Ajax Programming

Basics about Ajax  
Server-Side Technologies  
Using DOM  
Using JSON  
Using JavaScript  
Using XML  
Web Services  
XMLHttpRequest

### Allaire ColdFusion 4.5

CF Functions  
CFML  
CFML Tags  
Cold Fusion Forms  
Cold Fusion Studio  
Cold Fusion Template  
Databases and Data Sources  
Drilldown, Frames, and Tables  
List, Arrays, and Structures  
SQL  
Validating Form Data and Crystal Reports  
Verity and Full Text Searching  
Web Application Framework Variables and Cookies

### Android 4 Programming

Communication Features  
Core Application Changes  
General Knowledge  
Multimedia Enhancements  
Operating System Additions  
User Interface Changes

### Android 4 Programming (AUS/NZ)

Communication Features  
Core Application Changes  
General Knowledge  
Multimedia Enhancements  
Operating System Additions  
User Interface Changes

### AngularJS 1.4.5

Base  
Compiler



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## Application & Web Development

### AngularJS 1.4.5

Controller  
Directives  
Services and Filters

### Borland Delphi

2-tier Client/Server  
Active Data Objects  
Application Framework  
Automation and ActiveX Components  
Borland Database Engine  
COM and OLE Components  
DLLs and Packages  
Database Components  
Delphi Object-oriented Programming  
IDE Debugger  
IDE Desktop  
IDE Form Designer  
Internet Components  
N-tier Client/Server  
Object Pascal  
VCL Form Components  
VCL Non-visual Components  
VCL Programming  
VCL Theory & Organization  
VCL Visual Components

### C

Arrays and Strings  
Data Structures  
Extend Program Control  
Functions  
Language and Element Syntax  
Pointers and Memory  
Preprocessor  
Standard Libraries  
Variables and Data Type

### C #

.NET Framework  
Arrays, Indexes and Collections  
Attributes  
Classes and Objects  
Conversions  
Data Types  
Delegates and Events  
Errors / Debug  
Exceptions  
Expressions  
Generic  
Handling Exceptions  
Inheritance and Polymorphism  
Language Fundamentals

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## Application & Web Development

### C #

Namespaces and Assemblies  
Object Oriented Concepts  
Structs  
XML

### C# 4.0

Arrays, Collections, and Iterators  
Classes, Structures, and Interfaces  
Delegates, Events, and Anonymous Functions  
Errors and Exceptions Handling  
Language Fundamentals  
Namespaces and Assemblies  
Statements, Expressions, and Operators  
Types and Variables

### C# 6.0

Basic Language Constructs  
Collections  
Functional Language Concepts  
Generics  
Multithreading  
Object-Oriented Programming

### C++

Arrays  
Classes  
Data Types  
Derivation and Inheritance  
Exceptions  
Functions and Operators  
IO Streams  
Language Elements and Syntax  
Namespaces  
Operator Overloading  
Pointers, References, and Memory  
Templates  
The Standard Template Library

### C++ 11

Core Language Simplification  
New Facilities for Class Design  
New Language Features  
STL-Related Features

### CGI

Accessing and Analyzing Data  
CGI Input and Output  
Creating CGI Scripts  
File Handling with Perl  
Installing and Debugging CGI Applications  
Introduction to CGI with Perl  
Servers and the Web  
The CGI Standards and Specifications  
Using Subroutines



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## Application & Web Development

### CGI

- Working with Arrays
- Working with Environment Variables
- Working with Loops
- Working with Scalars
- Working with Variables

### CORBA

- C++ and CORBA
- CORBA Application Architecture
- CORBA IDL
- Dynamic CORBA
- JDBC, JavaBeans, and CORBA
- Java and CORBA
- ORB Architecture
- Static CORBA

### Cascading Style Sheets 2.1

- Customizing Links
- Formatting Images
- Formatting Tables
- Forms and User Interface
- Lists
- Page Layouts
- Personalize Colors and Background
- Syntax and Data Types
- Text Styling
- Using Selectors

### Cascading Style Sheets 3

- Animations, Transformations, and Transitions
- Boxes
- Colors
- Images
- Media Queries
- Page Layout
- Selectors
- Syntax
- Text

### CoBOL

- Commands
- File Control
- Program Structure
- Report Writing
- Storage
- Subroutines

### Drupal 7.18

- Development
- Extending Drupal
- Installation, Configuration, and Administration
- Managing Content
- SEO and Marketing
- Security

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## Application & Web Development

### Drupal 7.18

Upgrading and Migration  
User Management

### Extended JavaScript 3.0

Buttons, Menus, and Toolbars  
Charts  
Coding Standards  
Data Types and DOM  
Date  
Dialogs  
Effects  
Events and Messages  
Forms  
General Knowledge  
Grids  
Layouts  
Packages  
Windows

### HP WinRunner 9.2

Basic Settings  
Basics  
Commands  
Creating Tests  
Debugging Tests  
GUI Map  
Programming with TSL  
Running Tests

### HTML 4.01

Advanced HTML  
Frames  
General Structure  
Image Preparation  
Links  
Lists  
Multimedia  
Page Layout  
Scripts  
Style Sheets  
Tables  
Texts

### HTML5

Applications  
Data Elements  
HTML5 Page Structure  
HTML5 Resources  
Markup and Styles  
Multimedia Elements  
Tags, Elements and Attributes  
User Connection

### IBM CICS



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## Application & Web Development

### IBM CICS

Basic Mapping Support (BMS)  
CICS command level programming  
On-line programming concepts  
Processing Data Queues  
Processing files in CICS  
Processing files in CICS- VSAM  
System environments and commands

### IBM FileNet P8 Version 5.1 - Administration

Content Repository  
Content Retrieval and Delivery  
Installation and Deployment  
Managing Content  
Monitoring, Backup and Restore  
Preparation and Planning  
Security

### IBM FileNet P8 Version 5.1 - Development

Content Engine - Developer Settings  
Content Engine - Document and Folder Operations  
Content Engine - Extra Configuration  
Content Engine - Search  
Content Engine - Security  
Process Engine - Basics  
Process Engine - Logging  
Process Engine - Process Development  
Process Engine - Query  
Process Engine - Workflow Actions  
Process Engine - Workflow Data  
Process Engine - Workflow Design

### Java 2 Enterprise Edition 1.4

EJB  
JAXP and JAXB  
JCA  
JDBC  
JMS  
JSF  
JSP  
JavaMail  
Security  
Servlets  
Transactions

### Java 2 Standard Edition 1.5

Autoboxing/Unboxing  
Collections  
Exceptions Handling  
Generics  
JNI  
Java Environment Features  
Java Language  
OOP Elements

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## Application & Web Development

### Java 2 Standard Edition 1.5

Package java.io  
Package java.lang  
Package java.nio  
Package java.util  
Swing  
Threads  
Varargs  
XML Processing

### Java Enterprise Edition 5

Enterprise Beans  
Getting Started  
JAX-WS  
JAXB  
Java API for XML Registries  
Java EE 5 APIs  
Java Message Service API  
JavaServer Faces Technology  
JavaServer Pages  
Persistence  
SOAP with Attachments API for Java  
Security  
Servlets  
Streaming API for XML  
Transactions  
Unified Expression Language

### Java Enterprise Edition 6

Dependency Injection & Persistence  
Enterprise Beans  
Java EE6 Miscellaneous  
Security & Supporting Technologies  
Web Tier & Services

### Java Frameworks: Struts 2

Application Framework  
Architectural Goals  
CORE Components  
Interceptors  
OGNL

### Java Frameworks: Hibernate 4

Configuration and XML Mapping  
HQL-The Hibernate Query Language  
O/R Mapping  
Objects, Types & Association Mapping  
Persistence and Inheritance  
Transaction and Concurrency

### Java Frameworks: Spring 2.5

Dependency Injection  
Framework Environment  
Inversion of Control Container (IoC)  
Spring AOP



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## Application & Web Development

### Java Frameworks: Spring 2.5

Spring MVC (Model-View-Controller)  
Web Flow

### Java GUI

API for Printing  
API for the Disabled  
Components for Choosing Colors and Files  
Creating Custom Components  
Designing Table and Tree Components in Swing  
Handling of Events in Abstract Windowing Toolkit  
Layout Managers  
Misc  
Platform Independent Drag and Drop for JFC  
Pluggable Look And Feel  
Swing Components for Interaction with User  
Text Components in JFC  
Two Dimensional Graphics in AWT  
Using Classes and Methods for Displaying Images

### Java Standard Edition 7

Base Libraries  
Integration Libraries  
Language Features  
Tools and Specifications  
User Interface

### Java Standard Edition 8

Collections API  
Concurrency API  
Exceptions  
Java 8 Enhancements  
Java 8 Features  
Java Fundamentals  
OOP

### Java Technologies: Hibernate, Spring, and Struts

Hibernate  
Spring  
Struts

### JavaScript 1.4

Arrays  
Basics of JavaScript  
Data Types and Values  
Events and Event Handlers  
Expressions and Operators  
Forms  
Functions  
JavaScript Security  
JavaScript Syntax  
Miscellaneous Topics  
Object Model  
Objects, Properties, and Methods  
Regular Expressions



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## Application & Web Development

### JavaScript 1.4

Statements  
Variables

### JavaScript 1.8.5

Arrays  
Events and Event Handlers  
Functions  
JavaScript Syntax  
Methods  
Numbers and Strings  
Objects  
Variables and Operators

### Joomla 2.5

Development  
Extensions and Templates  
Installation, Configuration and Administration  
SEO and Marketing  
Security and User Management  
Working with Components and Modules

### MS .NET Framework 1.1®

ADO.NET  
ASP.NET & WebForms  
C# Language  
Collections  
Configuration & Deployment  
Framework  
WinForms  
XML & WebServices

### MS .NET Framework 2.0®

.NET Framework Review  
.NET Framework SDK  
.NET Remoting  
.NET Types and Generics  
.NET languages  
ASP.NET  
Managed and Unmanaged Applications Interoperability

### MS .NET Framework 3.5®

.NET Framework Programming  
ADO.NET  
ASP.NET  
Base Class Libraries (BCL)  
CardSpace  
Common Language Runtime (CLR)  
Common Type System (CTS)  
Language-Integrated Query (LINQ)  
WinForms  
Windows Communication Foundation (WCF)  
Windows Presentation Foundation (WPF)  
Workflow

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## Application & Web Development

### MS .NET Framework 4.0®

.NET Framework Core Development  
Advanced Development  
Data Access and Modeling  
Managing Windows Forms  
Tools and Fundamental Concepts  
Using Class Libraries  
Windows Communication Foundation (WCF)  
Windows Presentation Foundation (WPF)  
Working with Application Domains and Assemblies

### MS .NET Framework 4.0® (AUS/NZ)

.NET Framework Core Development  
Advanced Development  
Data Access and Modelling  
Managing Windows Forms  
Tools and Fundamental Concepts  
Using Class Libraries  
Windows Communication Foundation (WCF)  
Windows Presentation Foundation (WPF)  
Working with Application Domains and Assemblies

### MS Dynamics CRM 2011® - Development

Configuration and Deployment  
Form Customization  
Managing Charts, Dashboards, and Reports  
Managing Workflows and Dialogs  
Working with Data

### MS FrontPage 2000®

Additional Components  
Basic Skills  
DHTML  
DHTML Effects  
Formatting  
Forms  
Frames  
HTML  
HTML Codes  
HTML Tags  
Incorporating Databases  
Lists  
Navigation Setup and Use  
Publishing  
Reporting  
Style Sheets, Cascading Style Sheets and Page Templates  
Tables  
Using Hyperlinks  
Views  
Working with Graphics

### MS SharePoint 2007®

Administration  
Customizations, Templates, Layouts, and Themes

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## Application & Web Development

### MS SharePoint 2007®

Document Workspaces, Libraries, Lists, and Discussions  
InfoPath Integration  
Monitoring and Deployment  
Network Infrastructure Configuration  
Office Integration  
Security, Groups, and User Management  
SharePoint Object Models  
Web Parts and Workflow Development

### MS SharePoint 2010® - Development

Branding  
Deployment Options  
Development Concepts  
Managing Content  
SharePoint Interface  
Using Designer  
Visual Studio Development

### MS SharePoint 2010® - Development (AUS/NZ)

Branding  
Deployment Options  
Development Concepts  
Managing Content  
SharePoint Interface  
Using Designer  
Visual Studio Development

### MS SharePoint 2013® - Administration

Administering with Windows PowerShell  
Authentication and User Profiles  
High Availability  
Installing and Configuring SharePoint Farm  
Managing Service Applications  
Managing Solutions and Features  
Monitoring and Analytics  
SharePoint Search  
Troubleshooting

### MS SharePoint 2013® - Development

Automating Business Processes  
Creating Robust and Efficient Apps for SharePoint  
Designing and Managing SharePoint Solutions  
Managing Identity and Permissions  
Structuring and Publishing Websites  
Working with Lists and Libraries  
Working with SharePoint Objects

### MS Sharepoint Server 2010® for General Use

Business Intelligence  
Documents and Content Management  
Records Management and Compliance  
Search Features  
Site Management and Customization  
Social Computing and Collaboration



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## Application & Web Development

### MS Visual Basic 2005®

Beginning VB 2005  
Building Objects  
Data Structures  
Database Accessing and Programming  
Debugging and Error Handling  
Deploying Your Application  
Web Forms  
Windows Forms  
Working with Images

### MS Visual Basic 2010®

Arrays, Structures and Interfaces  
Classes and Objects Fundamentals  
Control Flow Statements  
Delegates and Events  
Functions and Procedures  
Fundamental Language Concepts  
Handling Data  
Managing Exceptions  
Operators and Expressions

### MS Visual Basic 2010® (AUS/NZ)

Arrays, Structures and Interfaces  
Classes and Objects Fundamentals  
Control Flow Statements  
Delegates and Events  
Functions and Procedures  
Fundamental Language Concepts  
Handling Data  
Managing Exceptions  
Operators and Expressions

### MS Visual Basic 6®

COM / DCOM / MTS / COM+  
Creating ActiveX Controls  
DataEnvironment and DataView  
Debugging and Error Handling  
Desktop Database Access  
Menus and MDI  
Object Oriented Programming  
Program Flow and Procedures  
Server Database Access  
VB Development Environment  
VB Forms and Common Controls  
VB Web - DHTML Application / RDS  
VB Web - HTML Forms / Dynamic Web Pages  
VB Web IIS Application HTML Templates  
VBA / Office Automation  
Variables, Constants and Operators

### MS Visual C++ 2010 Professional®

.NET Framework  
ATL

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## Application & Web Development

### MS Visual C++ 2010 Professional®

ActiveX Control  
C++/CLI  
COM Programming  
Language and Libraries  
MFC  
Visual C++ IDE  
Win32 Programming

### MS Visual C++®

Debugging Code  
Optimization  
Setting up Project  
Working with ATL  
Working with ActiveX Control  
Working with AppWizard  
Working with Application Event  
Working with ClassWizard  
Working with Compiler  
Working with Constuctor  
Working with Debugger  
Working with Gallery  
Working with Graphic  
Working with Install Shield  
Working with MFC  
Working with OLE/COM  
Working with Resources  
Working with Text Editor  
Working with The Control Toolbar  
Working with The Enviornment  
Working with The Tools

### MS Visual Interdev®

ASP Concepts  
Client-side/Sever-side Scripting  
Data Bound Controls  
Database Interaction  
Debugging  
Design Time Controls  
Fundamentals  
InterDev Editor  
InterDev Tools  
Projects  
Source Control  
Web Page Techniques

### MS Visual Source Safe®

Maintenance Tools  
Managing Your Team Using VSS  
Performing VSS Tasks  
Using the VSS Command Line  
VSS Conventions  
Visual SourceSafe Administrator User Interface



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## Application & Web Development

### MS Visual Source Safe®

Visual SourceSafe Explorer User Interface

### MS Visual Studio 2005®

Application Configuration Files  
Automation  
Build, Deployment, Debugging and Testing  
Coding  
Environment Knowledge  
Form Design  
My Namespace  
Projects and Solutions  
Resources  
Security and Modeling  
Source Control  
XML Comments

### MS Visual Studio 2008 Professional®

Building, Debugging, and Testing  
Commands and Switches  
Customizing and Automating the Development Environment  
Editing Code and Resource Files  
Forms and Controls  
Managing Solutions, Projects, and Files  
Source Control  
Toolbox  
Web Applications  
Windows Presentation Foundation  
Windows-based Applications, Components, and Services

### MS Visual Studio 2010 Professional®

Building and Debugging  
Commands and Switches  
Deployment Features  
Forms and Controls  
Personalizing the Development Environment  
Windows Presentation Foundation  
Working with Code and Resource Files  
Working with Solutions, Projects, and Files

### Macromedia Authorware

About Interactions  
Authorware Basics  
Authorware usage  
Designing Interactions  
Drawing tools, Sounds, Motion and Video  
Frameworks  
Icons used in Authorware  
Interactions Basics  
Knowledge Objects  
Packaging for CD-ROM and the Web  
Variables

### Macromedia Dreamweaver 4

Actions

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## Application & Web Development

### Macromedia Dreamweaver 4

- Basics
- Behaviors
- Cascading Style Sheets
- Creating Documents
- Formatting Text
- Forms
- Frames
- Images
- Layers
- Library and Templates
- Links
- Multimedia
- Object Palette
- Object Panel
- Site Management
- Tables
- Timelines

### Macromedia Dreamweaver 8

- Adding Multimedia Elements
- CSS
- Defining a Site
- Dreamweaver 8 Basics
- Establishing Web Links
- HTML and Dreamweaver
- Images
- Interactive Forms
- Other Features
- Setting up Tables
- The Dreamweaver Interface
- Using Behaviors
- Using Dreamweaver Templates
- Using Frames
- Working with Layers
- Working with Text

### Macromedia Flash 4

- Animation
- Basics
- Communications and Forms
- Compatibility with other Macromedia Products
- Drawing Tools and Techniques
- Drawing Tools and Techniques
- Interactivity
- Layers
- Sound and Quick Time Video
- Sound and Quicktime Video
- Symbols and Library
- Testing, Publishing, and HTML
- Text

### Macromedia Flash Professional 8

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## Application & Web Development

### Macromedia Flash Professional 8

Behaviors and ActionScript  
Buttons  
Creating Motion  
Drawing and Working with Color  
Flash 8 Environment  
Flash Lite  
Frames and Keyframes  
Layers  
Scenes  
Shape Transformations  
Sounds  
Symbols and Instances  
Texts  
Working with Objects  
Workplace

### Node.js 7

Advanced I/O  
Cryptography and Security  
Debugging and Error Handling  
I/O Concepts and Popular Frameworks  
Node.js Fundamentals  
Node.js Web Development with Popular Frameworks  
Node.js in Production and Scalling  
Performance Optimization

### OOP Concepts

Basic OOP  
OOP with C#  
OOP with C++  
OOP with Java  
OOP with JavaScript  
OOP with Objective-C  
OOP with PHP  
OOP with Perl  
OOP with Visual Basic

### Objective-C Programming

Categories and Protocols  
Cocoa Touch  
Conditional Statements and Flow Control  
CoreData Framework  
Data Types and Inheritance  
Dynamic Typing and Binding  
Foundation Framework  
Working with Classes, Objects, and Methods

### PHP 5

Arrays  
Constants and Predefined Constants  
HTTP functions  
Language Reference  
MySQL Functions

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## Application & Web Development

### PHP 5

PHP OOP  
Predefined Variables  
Sessions  
String Functions  
php.ini

### PHP 5 (AUS/NZ)

Arrays  
Constants and Predefined Constants  
HTTP functions  
Language Reference  
MySQL Functions  
PHP OOP  
Predefined Variables  
Sessions  
String Functions  
php.ini

### PHP 7

Cookies and Sessions  
Data Types and Operators  
Database APIs  
Date and Time  
Debugging and Error Handling  
File System  
Functions and Iterators  
OOP Concepts and Design Patterns  
Regular Expressions  
Super Globals

### Perl 1.0

Basics  
CGI  
Database Interfacing  
Debugging  
Files and I/O  
Formatted Reports  
Modules and OO Programming  
Numerical Data and Math  
Perl on Unix  
Perl on Win32  
Perl with ASP  
Perl with Apache  
References, Typeglobs, and the Symbol Table  
String Manipulation  
Subroutines  
System Interaction  
Ties  
Using Lists, Arrays, and Hashes

### Perl 5 Version 14

Conditionals  
Debugging

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## Application & Web Development

### Perl 5 Version 14

- Files, I/O
- Loops
- Modules
- OOP
- Regular Expressions
- Subroutines
- Variables

### Programming Design Patterns

- Behavioral Design Patterns
- Creational Design Patterns
- Fundamental Concepts
- Implementing Patterns
- Strategy Patterns
- Structural Design Patterns

### Programming Design Patterns (AUS/NZ)

- Behavioural Design Patterns
- Creational Design Patterns
- Fundamental Concepts
- Implementing Patterns
- Strategy Patterns
- Structural Design Patterns

### Python 2.6

- Classes
- Collection Types
- Control Statements
- Exceptions
- Functional Programming
- Functions
- General
- Modules
- Standard Libraries
- Strings

### Python 3.5.0

- Applications and Databases
- Basic Principles
- Built-in Data Types and Exception Processing
- Expressions, Operators, and Control Statements
- Functions and Modules
- Python 3.5 Changes
- Syntax, Variables, and Classes

### Quality Assurance

- Basics
- Bugs
- Quality Assurance for Web sites
- Software Quality Assurance

### RubyOnRails 2.1

- Ajax and Rails
- Environment

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## Application & Web Development

### RubyOnRails 2.1

Helpers and Layouts  
MVC  
Models  
Rails code  
Ruby  
Testing  
The Action Controller  
Validating  
Working with Databases

### RubyOnRails 3.2

Controllers, Validation, and Testing  
Database Handling  
Fundamental Concepts  
Helpers, Forms, and Layouts  
Ruby Programming Concepts  
Working with Resources, Sessions, and Routes

### SOA Design and Development Knowledge

Implementing SOA: SOA Design Patterns  
Implementing SOA: Web Services  
Implementing SOA: XML  
SOA Design Patterns & Architecture  
SOA Systems Security  
SOA and Message Brokers

### SOA Design and Development Knowledge (AUS/ NZ)

Implementing SOA: Web Services  
Implementing SOA: XML  
SOA Design Patterns & Architecture  
SOA Systems Security  
SOA and Message Brokers

### Salesforce Spring '12 - Development

Apex  
Fundamental Concepts  
Implementing Business Logic  
Managing Reports and Dashboards  
Working with Databases  
Working with Visualforce

### Salesforce Spring '12 - Development (AUS/NZ)

Apex  
Fundamental Concepts  
Implementing Business Logic  
Managing Reports and Dashboards  
Working with Databases  
Working with Visualforce

### Search Engine Optimisation Fundamentals (AUS/ NZ)

Content and Keywords  
Links  
SEO Strategy





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## Application & Web Development

### Search Engine Optimisation Fundamentals (AUS/NZ)

Search Engines  
Web Page Optimisation

### Search Engine Optimization Fundamentals

Content and Keywords  
Links  
SEO Strategy  
Search Engines  
Web Page Optimization

### Software Testing

Bugs  
Metrics  
Misc  
Programming  
Software Development and Testing Life Cycle  
Testing Techniques  
Testing Tools  
Testing Vocabulary  
Types of Testing

### Software Testing (AUS/NZ)

Bugs  
Metrics  
Misc  
Programming  
Software Development and Testing Life Cycle  
Testing Techniques  
Testing Tools  
Testing Vocabulary  
Types of Testing

### Sybase Powerbuilder

Animation, Sound and Multimedia  
Application  
Controls and Windows  
Data Windows  
Database  
Distributed Processing and Application Partitioning  
Functions  
Graphs  
Installation  
MDI  
Messaging Application  
Microhelp  
OOP  
Painters  
PowerScript  
SQL and Powerbuilder  
The Data Window  
The PowerSoft Open Library API  
Transaction Objects

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## Application & Web Development

### Sybase Powerbuilder

Variables

### VRML

Appearance, Materials and Textures

Coordinate Systems

Definitions

Effects

Event Processing

Fields

JAVA

Javascript

Language Basics

Lighting

Live 3D

Navigation

Scene Graphs and Nodes

Scripting

Structure

Time

### Visual Basic Script

Arrays

Built-in Functions

Error Handling

Functions

Operators

Procedures

Program Control

Scripting Objects

Statements

Variables and Constants

### Visual Basic.NET

Arrays

Assemblies

Basic coding

Beginning VB.NET

Classes and Objects

Conditional statements

Forms

Inheritance and Polymorphism

Iteration statements

Operators

Strings

Troubleshooting

Variables

### Web Analytics

Google Analytics

Key Concepts

Measuring Marketing Campaigns Online

Site Optimization and Key Performance Indicators

Yahoo and Twitter Web Analytics and Facebook Insights

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## Application & Web Development

### Web Analytics (AUS/NZ)

Google Analytics  
Key Concepts  
Measuring Marketing Campaigns Online  
Site Optimization and Key Performance Indicators  
Yahoo and Twitter Web Analytics and Facebook Insights

### WebLogic Server 9.2

Administration Console  
Development  
Getting Started  
Security and Monitoring  
Settings  
Starting Servers

### WebSphere Application Server 8.0

Application Development, Deployment, and Administration  
Installation and Configuration  
Scripting and Performance Tuning  
Security  
Working with Clusters

### WordPress 3.4.2

Installation and Configuration  
Managing Plugins and Themes  
Managing Users and Roles  
Multisite and Other Features  
SEO and Security  
Working with Components

### XHTML 1.0

Backwards Compatibility  
Basic XHTML Knowledge  
CSS  
Forms  
Images  
Links  
Lists  
Multimedia  
Tables  
Tag Use  
Text Formatting  
The Box Model  
Valid XHTML

### XML

Applications of XML  
CSS  
Document Type Definitions  
XML Basics  
XML-based Languages and Syntax  
XPath  
eXtensible Style Language

### jQuery 1.6.2

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## Application & Web Development

### jQuery 1.6.2

Ajax Features  
Animations and Effects  
Managing Events  
Manipulating Content and Attributes  
Using Selectors  
jQuery Fundamentals

## Call Center

### Call Center

Attitude on Phone  
Call Center Glossary  
Communication  
Customers  
Equipment and Technology  
Handling the Call  
Inbound Call Center  
Listening  
Outbound Call Center  
Professionalism

### Call Centre (AUS/NZ)

Attitude on Phone  
Call Centre Glossary  
Communication  
Customers  
Equipment and Technology  
Handling the Call  
Inbound Call Centre  
Listening  
Outbound Call Centre  
Professionalism

### Customer Service

Adaptability  
Basic Technology Skills (Windows, Internet, E-mail etc.)  
Communication Skills  
Customer Service Orientation  
Etiquette and Body Language  
Listening Skills  
Problem Solving  
Security Management  
Teamwork and Collaboration

### Customer Service (AUS/NZ)

Adaptability  
Basic Technology Skills (Windows, Internet, E-mail etc.)  
Communication Skills  
Customer Service Orientation  
Etiquette and Body Language  
Listening Skills  
Problem Solving  
Security Management  
Teamwork and Collaboration



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## Call Center

### Inbound Call Center Simulation

Complaints and Requests  
Sales

### Outbound Call Center Simulation

Fundraising  
Sales  
Survey  
Telemarketing

## Database & Business Intelligence

### Crystal Reports 2008

Charting, Mapping  
Cross-Tab Objects  
Crystal Reports Environment  
Databases  
Formatting  
Formulas and Functions  
OLAP Reports  
OLE  
Printing and Publishing Reports  
Queries  
Record Selection  
Running Totals  
Sorting  
Subreports

### IBM DB2

Accessing DB2 via a COBOL Program  
IBM DB2 Related  
Performance  
SQL  
Tables  
Terminology  
Utilities and Commands

### Informatica PowerCenter 9 - Development

Creating Objects  
Dataflow Management  
Informatica Client Applications  
Parameters and Variables  
Transformations  
Troubleshooting and Optimization  
Workflow Management

### MS Office 2000 - Access®

Access 2000 Data Projects  
Access Development Environment  
Access SQL  
Automation  
Built-in Functions (2000)  
Data access - Other Data Sources and ADO  
Displaying Data on the Intranet / Internet  
Error Handling

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## Database & Business Intelligence

### MS Office 2000 - Access®

Forms, Controls, Reports  
Forms, Controls, Reports 2000  
Jet Databases and DAO  
Navigation, Security and Database  
Navigation, Security and Database 2000  
Object - Oriented Programming  
Programming Access Forms and Reports  
Programming Replication  
Programming Security  
Statements and Procedures  
Tables and Queries  
Tables and Queries 2000  
Variables, Constants and Operators

### MS Office 2003 - Access SQL®

Access Functions  
Aggregates  
Data Representation  
Procedures  
Project Functions  
Queries  
Replication  
Security  
Statements  
Strings  
Tables  
Troubleshoot

### MS Office 2003 - Access®

Administration  
Data Projects  
Data Types  
Database Concepts  
Forms  
Import & Export  
MSDE  
Macros and Other Features  
Queries  
Reports  
Security  
Tables

### MS Office 2007 - Access®

Controls  
Data Collection  
Database Basics & Design  
Datasheets  
Environment  
Expressions  
Filtering and Sorting  
Forms  
Queries



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## Database & Business Intelligence

### MS Office 2007 - Access®

- Reports
- Saving and Printing
- Security and Privacy

### MS Office 2010 - Access®

- Controls
- Database
- Database Administration
- Datasheet
- External Data
- Filtering and Sorting
- Forms
- Macros and VBA Code
- Operators and Expressions
- Queries
- Reports
- Saving and Printing
- Tables
- Workspace

### MS Office 2010 - Access® (AUS/NZ)

- Controls
- Database
- Database Administration
- Datasheet
- External Data
- Filtering and Sorting
- Forms
- Macros and VBA Code
- Operators and Expressions
- Queries
- Reports
- Saving and Printing
- Tables
- Workspace

### MS Office 2013 - Access®

- Database Tools
- Forms
- Managing Reports
- Managing Tables
- Modules and Macros
- Using Queries

### MS Office XP - Access®

- Access Data Projects
- Access Development Environment
- Access SQL
- Automation
- Built-in Functions
- Data access - Jet Databases and DAO
- Data access - Other Data Sources and ADO
- Displaying Access Data on the Intranet/Internet

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## Database & Business Intelligence

### MS Office XP - Access®

- Error Handling and Debugging
- Forms, Controls, Reports
- Loops, Statements and Procedures
- Navigation, Security and Database
- Object - Oriented Programming
- Programming Access Forms and Reports
- Programming Replication
- Programming Security
- Tables and Queries
- Variables, Constants and Operators

### MS SQL Server 2000® - Administration

- Automation
- DBCC
- DTS
- General
- Import and Export
- Installation
- Internet
- Maintenance
- Monitoring and Performance Tuning
- Running SQL Server
- SQL Server Errors
- Security and Integrity
- Specifications
- System configuration
- System procedures

### MS SQL Server 2005®

- Analysis Services
- Common Language Runtime
- Errors
- Maintaining SQL Server 2005
- Microsoft SQL Server Management Studio
- Replication
- Reporting Services
- SQL Server Agent
- SQL Server Configuration Manager
- SQL Server Integration Services
- SQLCMD
- Security
- Stored Procedures
- T-SQL in SMS
- Working with XML

### MS SQL Server 2008®- Programming

- CLR
- DCL
- DDL
- DML
- Indexes
- New SQL 2008 Programming Features



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## Database & Business Intelligence

### MS SQL Server 2008®- Programming

- OLAP
- Query Optimisation
- Relational Concepts
- Reporting Services
- Security
- XML

### MS SQL Server 2012® - Administration

- High-Availability Features
- Installation and Configuration
- Maintaining Instances and Databases
- Managing Data
- Optimizing and Troubleshooting
- Performance Monitoring
- Queries
- Security

### MS SQL Server 2012® - Database Administration

- Administrating Databases
- Data Quality Services
- Maintaining Indexes
- Scripting or T-SQL Enhancements
- Security and High Availability
- Writing Queries

### MS SQL Server 7®

- Cursors
- Data Queries
- Database Files and Databases
- Installation
- Locking
- Modification of Data
- Performance Mornitoring and Configuration
- Programming Wth Transact-SQL
- Query Optimization
- SQL Server Architecture
- Stored Procedures, Triggers, Batches, Transactions
- Tables
- Transact-SQL Queries

### MS Visual FoxPro 6®

- "SET" Statements
- Accessing Windows API
- Creating Databases, Tables, Views, and Manipulating Them
- Creating LAN Applications
- Data Types and Conversion Type Functions
- Debugging Programs
- Manipulating Data with SQL
- Object-Oriented Programming
- String Handling Functions
- Using Arrays
- Using Menus
- Using OLE



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## Database & Business Intelligence

### MS Visual FoxPro 6®

Working with Tables and Views  
Working with VFP Forms and Formsets  
Working with VFP Standard Controls

### MS Visual FoxPro 9®

Classes  
Configuring an Application  
Databases  
Forms  
IntelliSense  
Language Reference  
Objects  
Programs  
Projects  
Queries  
Records  
Reports  
Tables  
User Interface  
Using Visual FoxPro

### MySQL 4

C API  
Installing and Running  
JDBC API  
MySQL Syntax  
MySQL Utilities  
PHP API  
Perl/DBI and MySQL  
Security

### MySQL 5.5

Administering MySQL  
Data Types  
Functions and Operators  
Language Structure  
Managing Databases  
SQL Statements  
Stored Programs and Views

### Oracle 10g Administration

Automatic Management  
Configuring and Using Recovery Manager  
Dealing with Database Corruption  
Diagnostic Sources  
Installing Oracle Database 10g Software and Creating an Oracle Database  
Managing Schema Objects  
Monitoring and Managing Memory  
Monitoring and Managing Storage  
Monitoring and Resolving Lock Conflicts  
Oracle Database Backups and Recovery  
Oracle Database Security and Net Services  
PL/SQL



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## Database & Business Intelligence

### Oracle 10g Administration

ProActive Maintenance  
Storage Structure and Administering Users  
Undo Management

### Oracle Administration

Backing Up and Recovering the Database  
Creating Tables and Other Objects  
Creating Tablespaces and Storage Management  
Creating an Oracle Database  
Creating and Managing Database Users  
Data Modeling and Normalizing  
Data Security and Integrity Methods  
Database Tuning for Optimal Performance  
Granting Privileges and Roles to Users  
PL/SQL and Procedures  
Scripting Objects  
Starting Up and Shutting Down the Database  
Using the Oracle Data Dictionary  
Writing SQL and Optimizing SQL Statements

### Oracle Developer

Access Policy  
Application Distribution and Integration  
Error Tracking and Debugging  
Form Creation  
Graphic Data Presentation  
PL/SQL in Developer  
Processes and Triggers  
Report Processing  
Window Objects

### Oracle Developer (AUS/NZ)

Access Policy  
Application Distribution and Integration  
Error Tracking and Debugging  
Form Creation  
Graphic Data Presentation  
PL/SQL in Developer  
Processes and Triggers  
Report Processing  
Window Objects

### Oracle PL/SQL

Built in Functions  
Cursors  
DML and DDL SQL  
Oracle Supplied Packages  
PL/SQL Basics  
Procedure and Function  
SQL Plus  
Security  
Testing and Tuning  
Trigger

# eSkill Modular Subject Library 2018

## Database & Business Intelligence

### Oracle PL/SQL (AUS/NZ)

- Built in Function
- Cursor
- DML and DDL SQL
- Oracle Supplied Packages
- PL/SQL Basics
- Procedure and Function
- SQL Plus
- Security
- Testing and Tuning
- Trigger

### Oracle PL/SQL 11

- Control Structures
- Database Triggers
- Execution of PL/SQL Blocks
- Interacting with Oracle Server
- Managing Exceptions
- Managing Packages
- Understanding Variables and Composite Data Types
- Working with Cursors, Functions and Procedures

### Oracle SQL Developer Data Modeler 3.0

- Customizing the Environment
- Logical Modeling
- Managing Designs
- Multidimensional Modeling
- Relational and Physical Models
- Reports and Versioning
- Working with Data Flow Diagrams

### Oracle SQL Developer Data Modeler 3.0 (AUS/NZ)

- Customising the Environment
- Logical Modelling
- Managing Designs
- Multidimensional Modelling
- Relational and Physical Models
- Reports and Versioning
- Working with Data Flow Diagrams

### Relational Databases

- Data Integrity
- Data Modeling
- Data Structures
- Database Maintenance
- Database Optimization
- Distributed Databases
- General Database Design Principles
- Project Lifecycle
- SQL

### Relational Databases (AUS/NZ)

- Data Integrity
- Data Modelling

# eSkill Modular Subject Library 2018

## Database & Business Intelligence

### Relational Databases (AUS/NZ)

Data Structures  
Database Maintenance  
Database Optimisation  
Distributed Databases  
General Database Design Principles and Terminology  
Object-oriented DBMS  
Project Lifecycle  
RAD/JAD Processes  
SQL

### Seagate Crystal Reports 8.5

Crystal Reports and Visual Basic  
Data Presentation  
Installing and Upgrading  
Report Exporting  
Report Formatting  
SQL in Crystal Reports  
Sorting, Grouping and Totaling  
Using Formulas in Reports  
Using OLE

## Desktop Publishing Software

### Adobe Acrobat 9.0

Collaboration  
Combining content in PDFs  
Creating PDFs  
Editing PDFs  
Forms  
Multimedia and 3D models  
Printing  
Saving and exporting PDFs  
Searching and indexing  
Security  
Workspace

### Adobe Acrobat Pro 10

Combining and Splitting PDFs  
Creating and Viewing PDFs  
Editing and Enhancing PDFs  
Forms  
Multimedia Content  
Printing  
Saving and Exporting  
Searching and Indexing  
Securing PDFs  
Working with Comments

### Adobe Fireworks CS3 - Windows

Applying Color, Strokes, and Fills  
Automating Repetitive Tasks  
Creating Animation  
Creating Slideshows  
Fireworks Environment



# eSkill Modular Subject Library 2018

## Desktop Publishing Software

### Adobe Fireworks CS3 - Windows

Pages, Layers, Masking, and Blending  
Selecting and Transforming Objects  
Slices, Rollovers, and Hotspots  
Using Live Filters  
Using Styles, Symbols, and URLs  
Working with Bitmaps  
Working with Text  
Working with Vector Objects

### Adobe FrameMaker 8

Books  
Color  
Conditional Text  
Cross-references and Footnotes  
Filter by Attribute  
FrameMaker Basics  
FrameMaker Tables  
Graphics and Anchored Frames  
Importing, Linking, and Exporting  
Page Layout and Templates  
Revision Management  
Tables of Contents and Indexes  
Variables and Equations

### Adobe Illustrator 4.0

Color  
Defaults  
Drawing  
Fonts  
Graphics Control  
Imports/Exports  
Linked Files  
PDF Files  
Page Setup  
Page Views  
Palettes  
Printers Marks  
Printing  
Separations  
Text  
Toolbar  
Toolbox  
Trap/Choke/Overprint  
Web Graphics  
Working with Files  
Working with Pages

### Adobe Illustrator CS2 - Windows

Arranging Objects  
Automating Tasks  
Color  
Drawing

# eSkill Modular Subject Library 2018

## Desktop Publishing Software

### Adobe Illustrator CS2 - Windows

- Graphs
- Importing, Exporting, Saving
- Painting
- Printing
- Reshaping Objects
- Special Effects
- Type
- Work Area

### Adobe Illustrator CS3

- Adobe Illustrator CS3 Environment
- Colors
- Drawing
- Effects
- Layers
- Painting
- Reshaping
- Selecting
- Text
- Workspace

### Adobe Illustrator CS5 - Windows

- Automating Tasks
- Color
- Drawing And Painting
- Importing, Exporting And Saving
- Printing
- Selecting And Reshaping Objects
- Special Effects
- Typing And Graphs
- Web Graphics
- Workspace

### Adobe InDesign CC 2017

- Digital Publications
- Editing and Formatting Text
- Exporting and Publishing
- Layout and Design
- Printing
- Tables
- Typography
- Workspace and Workflow

### Adobe InDesign CS2 - Windows

- Books
- Color
- Drawing
- Frames and Objects
- Graphics
- Layout
- Printing & Separations
- Styles
- Tables



# eSkill Modular Subject Library 2018

## Desktop Publishing Software

### Adobe InDesign CS2 - Windows

Text  
Typography  
Work Area

### Adobe InDesign CS3 - Windows

Books  
Color  
Drawing  
Frames and Objects  
Graphics  
Layout  
Printing & Separations  
Styles  
Tables  
Text  
Typography  
Workspace

### Adobe InDesign CS6

Advanced Features  
Colors, Graphics, and Tables  
Digital Documents and ePubs  
Fundamental Skills  
Managing Pages  
Printing and Exporting  
Styles and Effects  
Text and Type

### Adobe PageMaker 4.0

Book/Printer's Spreads  
Color  
Default Setting  
Drawings  
Graphic Control  
Import/Export  
Link Files  
Link Text  
Master Page  
PDF Files  
Page Setup  
Placing Text/Graphic  
PostScript  
Printer Specification  
Printing  
Separation  
Styles  
TOC/Index  
Table  
Templates  
Text  
Toolbar  
Typography





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## Desktop Publishing Software

### Adobe PageMaker 4.0

Working With Files

### Adobe PageMaker 7.0 - Windows

Composition and Typography  
Constructing a Publication  
Defining, Applying, and Trapping Color  
Graphics and Text Objects  
Importing, Linking, and Exporting  
Indexes, Contents, and Pagination  
Printing  
Text Formatting and Word Processing  
Work Area

### Adobe PhotoShop CS3 - Macintosh

Automating with Actions  
Color  
Drawing  
Filters  
Keyboard  
Layers  
Opening and Importing Images  
Painting  
Printing  
Retouching and Transforming  
Selecting  
Technical Imaging  
Type  
Video and Animation  
Web Graphics  
Workspace

### Adobe PhotoShop CS5 Extended - Windows

3D  
Automating Tasks  
Color  
Drawing and Painting  
Filters  
Images  
Saving and Printing  
Selecting and Masking  
Video and Animation  
Workspace

### Adobe Photoshop 5.5 - Macintosh

Color  
Images  
Images  
Print  
Tools  
Tools and Commands  
Work Area

### Adobe Photoshop 5.5 - Windows

Color



# eSkill Modular Subject Library 2018

## Desktop Publishing Software

### Adobe Photoshop 5.5 - Windows

- Image Settings
- Images
- Print
- Tools
- Tools and Commands
- Work Area

### Adobe Photoshop CS2 - Windows

- Automating Tasks
- Channels and Spot Colors
- Color
- Color and Tonal Adjustments
- Filters
- Layers
- Painting
- Printing
- Selecting
- Transforming and Retouching
- Type
- Work Area

### Adobe Photoshop CS3 - Windows

- Automating Tasks
- Color
- Drawing
- Filters
- Layers
- Making color and tonal adjustments
- Painting
- Printing
- Retouching and Transforming
- Saving and Exporting Images
- Selecting
- Type
- Web Graphics
- Workspace

### Adobe Photoshop CS3 - Windows (AUS/NZ)

- Automating Tasks
- Colour
- Drawing
- Filters
- Layers
- Making colour and tonal adjustments
- Painting
- Printing
- Retouching and Transforming
- Saving and Exporting Images
- Selecting
- Type
- Web Graphics
- Workspace



# eSkill Modular Subject Library 2018

## Desktop Publishing Software

### Adobe Photoshop CS6 - Windows

Art Effects and Distorting Images  
Editing Images  
Output Techniques  
Photoshop Fundamentals  
Understanding Selections, Layers, and Channels  
Using Camera Raw  
Using Paint, Paths, Shapes, and Text Tools  
Working with Video

### Corel WordPerfect 8.0

Creating a New Document  
Editing a Document  
Graphics  
Hyperlinks  
Importing/Linking Spreadsheets  
Internet Publishing  
Macros  
Mail Merge  
Outlines  
Printing  
Reference  
Working with Columns  
Working with Databases and Address Books  
Working with Tables  
Writing Tools

### MS Office Publisher 2007®

Automation  
Color  
Graphics  
Layout  
MS Publisher Environment  
MS Publisher Help  
MSP Basics  
Publishing Documents  
Publishing Workflow  
Text

### MS Office Publisher 2007® (AUS/NZ)

Automation  
Colour  
Graphics  
Layout  
MS Publisher Environment  
MS Publisher Help  
MSP Basics  
Publishing Documents  
Publishing Workflow  
Text

### MS Office Publisher 2010®

Features and Settings  
General Formatting

# eSkill Modular Subject Library 2018

## Desktop Publishing Software

### MS Office Publisher 2010®

Layout and Templates  
Objects and Shapes  
Page Parts and Design  
Tables, Pictures and Text Boxes

### MS Office Publisher 2010® (AUS/NZ)

Features and Settings  
General Formatting  
Layout and Templates  
Objects and Shapes  
Page Parts and Design  
Tables, Pictures and Text Boxes

### QuarkXPress 4.0 - Windows

Creating and changing documents  
Defaults  
Printing  
Shortcuts  
Tools  
Working with documents  
Working with picture  
Working with text

### QuarkXpress 4.0 - Macintosh

Creating and changing documents  
Defaults  
Printing  
Shortcuts  
Tools  
Working with documents  
Working with picture  
Working with text

## Engineering, Industrial & Design

### Assembly Skills

Assembly Skills

### AutoCAD 2010 for General Use

3D Drawings  
Creating and Modifying Objects  
Creating, Saving, and Viewing Drawings  
Layers, Colors, and Lines  
Managing Drawings  
Printing and Plotting  
Setting Up the Environment  
Working with Annotations  
Working with Blocks and Attributes

### AutoCAD 2010 for General Use (AUS/NZ)

3D Drawings  
Creating and Modifying Objects  
Creating, Saving, and Viewing Drawings  
Layers, Colours, and Lines  
Managing Drawings

# eSkill Modular Subject Library 2018

## Engineering, Industrial & Design

### AutoCAD 2010 for General Use (AUS/NZ)

Printing and Plotting  
Setting Up the Environment  
Working with Annotations  
Working with Blocks and Attributes

### Basic Electronics

Electronics Application  
General Knowledge  
Oscillators and Amplifiers  
Passive Elements  
Power Supply  
Semiconductor Devices  
Types of Circuits

### Basic Electronics (AUS/NZ)

Electronics Application  
General Knowledge  
Oscillators and Amplifiers  
Passive Elements  
Power Supply  
Semiconductor Devices  
Types of Circuits

### Basic Industrial Math

Algebra and Arithmetic  
Geometry  
Industrial Math Operations  
Probability and Statistics  
Trigonometry

### Basic Industrial Maths (AUS/NZ)

Algebra and Arithmetic  
Geometry  
Industrial Maths Operations  
Probability and Statistics  
Trigonometry

### CNC Skills

CNC Machines and Manufacturing Systems  
CNC Programming  
Functions and Elements of CNC Machines  
Fundamental Concepts of CNC Manufacturing  
Maintenance of CNC Machines  
Safety Measures and Procedures of CNC Machines  
Types of CNC Systems

### CNC Skills (AUS/NZ)

CNC Machines and Manufacturing Systems  
CNC Programming  
Functions and Elements of CNC Machines  
Fundamental Concepts of CNC Manufacturing  
Maintenance of CNC Machines  
Safety Measures and Procedures of CNC Machines  
Types of CNC Systems

# eSkill Modular Subject Library 2018

## Engineering, Industrial & Design

### Civil Engineering Skills

Building Materials  
Concrete Design  
Hydrology and Hydraulics  
Site Drainage  
Soil Mechanics  
Steel Design  
Stress and Strain  
Structural Analysis  
Surveying

### Civil Engineering Skills (AUS/NZ)

Building Materials  
Concrete Design  
Hydrology and Hydraulics  
Site Drainage  
Soil Mechanics  
Steel Design  
Stress and Strain  
Structural Analysis  
Surveying

### Electrical Engineering Skills

Electronic Circuits  
Fundamentals of Electricity  
Machinery & Controls  
Power Systems  
Signal Processing

### Electrical Engineering Skills (AUS/NZ)

Electronic Circuits  
Fundamentals of Electricity  
Machinery & Controls  
Power Systems  
Signal Processing

### Forklift Skills

Fundamental Knowledge  
Maintenance Operations  
Operating a Forklift  
Refueling and Recharging Operations  
Safety and Precautionary Measures

### Forklift Skills (AUS/NZ)

Fundamental Knowledge  
Maintenance Operations  
Operating a Forklift  
Refuelling and Recharging Operations  
Safety and Precautionary Measures

### HVAC Skills

Building Envelope Performance  
Codes and Standards  
HVAC Design  
HVAC Equipment and Installation



# eSkill Modular Subject Library 2018

## Engineering, Industrial & Design

### HVAC Skills

Indoor Environmental Quality  
Load and Energy Calculations  
Psychrometrics  
Refrigeration

### Mechanical Aptitude

Bearing and Rotary Elements  
Buckling of Compressed Columns  
Deflections  
Design of Machine Elements  
Dynamics  
Fluid Dynamics  
Geometrical Properties of Plane Areas  
Manufacturing  
Mechanical Properties of Materials  
Mechanics of Materials and Structures  
Power Transmission Elements  
Stress State Analysis  
Structural Analysis  
Thermodynamics  
Tolerancing, Drafting and Statics

### Mechanical Aptitude (AUS/NZ)

Bearing and Rotary Elements  
Buckling of Compressed Columns  
Deflections  
Design of Machine Elements  
Dynamics  
Fluid Dynamics  
Geometrical Properties of Plane Areas  
Manufacturing  
Mechanical Properties of Materials  
Mechanics of Materials and Structures  
Power Transmission Elements  
Stress State Analysis  
Structural Analysis  
Thermodynamics  
Tolerancing, Drafting and Statics

### Mechanical Engineering Skills

2D Drawing Comprehension  
Materials Science  
Mechanisms, Forces, and Functionality  
Parts Manufacturing  
Process Capabilities

### Mechanical Engineering Skills (AUS/NZ)

2D Drawing Comprehension  
Materials Science  
Mechanisms, Forces, and Functionality  
Parts Manufacturing  
Process Capabilities

### Reading Rulers - English and Metric Units

# eSkill Modular Subject Library 2018

## Engineering, Industrial & Design

### Reading Rulers - English and Metric Units

English Unit Measurements  
English-to-English Unit Conversions  
English-to-Metric Unit Conversions  
Metric Unit Measurements  
Metric-to-English Unit Conversion  
Metric-to-Metric Unit Conversion

### Telecommunications

Data Communications  
Multiple Access  
Telecommunications Application  
Telecommunications Fundamentals  
Transmission Media  
Transmission Technologies

### Telecommunications (AUS/NZ)

Data Communications  
Multiple Access  
Telecommunications Application  
Telecommunications Fundamentals  
Transmission Media  
Transmission Technologies

### Units and Conversions Skills

Acceleration  
Area  
Energy  
Force  
Length  
Mass and Density  
Power  
Velocity  
Volume

### Units and Conversions Skills (AUS/NZ)

Acceleration  
Area  
Energy  
Force  
Length  
Mass and Density  
Power  
Velocity  
Volume

## Enterprise Resource Planning

### SAP R3 Basis

Administering the ABAP/4 Development Environment  
Architecture  
Data Dictionary  
Miscellaneous  
Oracle Integration Knowledge  
Performance





# eSkill Modular Subject Library 2018

## Enterprise Resource Planning

### SAP R3 Basis

RFC and ALE  
System Administration  
Transport Management System  
Troubleshooting Issues  
Users and Security

### SAP R3 Basis (AUS/NZ)

Administering the ABAP/4 Development Environment  
Architecture  
Data Dictionary  
Miscellaneous  
Oracle Integration Knowledge  
Performance  
RFC and ALE  
System Administration  
Transport Management System  
Troubleshooting Issues  
Users and Security

## Hardware & Networking

### LAN Switching and Wireless Fundamentals

Basic Switch Concepts and Configuration  
Inter-Vlan Routing  
LAN Design  
STP  
VLANs  
VTP  
Wireless

### MS Exchange Server 2000®

Configuration of MS Exchange Server  
Connectors  
Core Components  
Email Clients  
Information Storage  
Installation and Configuration  
MS Outlook Client  
Managing Resources  
Message Tracking  
Message Transfer Agent  
Monitoring and Optimization  
Performance Monitor  
Planning  
Public Folders  
Site Technology  
System Attendant  
Troubleshooting  
Windows NT User Account

### MS Exchange Server 2003®

Back up, Restore, and Recovery  
Connectivity  
Core Components

# eSkill Modular Subject Library 2018

## Hardware & Networking

### MS Exchange Server 2003®

- Exchange Clients
- Information Storage
- Installation and Configuration
- Maintenance and Monitoring
- Public Folders
- Security
- Troubleshooting

### MS Exchange Server 2010®

- Administration and Management
- Client Access
- Exchange Management Console
- Exchange Management Shell
- High Availability and Site Resilience
- Mailbox
- Messaging
- Planning, Deploying and Designing an Exchange Server 2010 Environment
- Transport
- Unified Messaging

### MS Exchange Server 2016®

- Client Access Services
- General Administration
- Hybrid
- Mailbox Databases
- Mailbox Transport Services
- Transitioning to Exchange 2016

### MS System Center Configuration Manager (SCCM) 2012®

- Application Deployment and Software Updates
- Managing Clients
- Operating System Deployment
- Reporting and Queries
- Understanding Architecture and Components

### MS System Center Operations Manager (SCOM) 2012®

- Configuration and Management
- Installing and Configuring SCOM
- Management Packs
- Monitoring Resources
- SCOM Architecture Design
- SCOM Fundamental Concepts
- SCOM Security
- Troubleshooting SCOM

### Networking Essentials

- ATM
- Connectivity Devices
- DNS
- Ethernet
- Local Area Network Topologies
- Media Access



# eSkill Modular Subject Library 2018

## Hardware & Networking

### Networking Essentials

Modems and Routers  
Network Operating Systems  
Network Security  
Network and Transport Layers  
Networking Related  
OSI Reference Model  
Quality of Service  
Standard Frame Types  
TCP/IP Suite  
Transmission Facilities  
Transmission Media  
VLAN  
VOIP  
VPN and MPLS  
Wide Area Networks

### Networking Essentials (AUS/NZ)

ATM  
Connectivity Devices  
DNS  
Ethernet  
Local Area Network Topologies  
Media Access  
Modems and Routers  
Network Operating Systems  
Network Security  
Network and Transport Layers  
Networking Related  
OSI Reference Model  
Quality of Service  
Standard Frame Types  
TCP/IP Suite  
Transmission Facilities  
Transmission Media  
VLAN  
VOIP  
VPN and MPLS  
Wide Area Networks

### OS-MVS-Job Control Language

DASD  
DD Statement  
Exec Statement  
Job Statement  
Navigation, Security and Database  
Procs  
Tapes  
Utilities

### PC Hardware

Central Processing Unit  
Computer Cases and Power Supply



# eSkill Modular Subject Library 2018

## Hardware & Networking

### PC Hardware

Hard Disk (HDD)  
Input/Output Devices  
Memory  
Motherboard  
Networking  
Optical Drives  
Peripherals  
Troubleshooting and Repair  
Video Card

### PC Hardware (AUS/NZ)

Central Processing Unit  
Computer Cases and Power Supply  
Hard Disk (HDD)  
Input/Output Devices  
Memory  
Motherboard  
Networking  
Optical Drives  
Peripherals  
Troubleshooting and Repair  
Video Card

### Routing Fundamentals

Closer Look at Routing Table  
Distance Vector  
Dynamic Routing Protocol  
EIGRP  
Link State Routing Protocols  
OSPF  
RIP v1 and RIP v2  
Router  
Static Route  
VLSM and CIDR

### Routing Fundamentals (AUS/NZ)

Closer Look at Routing Table  
Distance Vector  
Dynamic Routing Protocol  
EIGRP  
Link State Routing Protocols  
OSPF  
RIP v1 and RIP v2  
Router  
Static Route  
VLSM and CIDR

### TCP/IP

ARP and RARP  
BOOTP and DHCP  
DNS  
FTP, TFTP, and NFS  
ICMP



# eSkill Modular Subject Library 2018

## Hardware & Networking

### TCP/IP

- IP Addressing
- IP Routing
- Multicasting
- Routing Protocols
- SMTP and MIME
- SNMP
- Subnetting
- TCP
- TCP/IP Overview
- Telnet
- UDP

### VMware 4

- Distributed Resource Scheduler (DRS)
- High Availability
- Monitoring and Alerting
- Permissions and Rights
- Resource Optimization
- VMware Fault Tolerance (FT)
- VMware Workstation
- Virtual Machines
- vApps
- vCenter 4.0
- vCenter Converter
- vCenter Guided Consolidation
- vSphere 4 Server Installation
- vSphere 4 Server Networking Configurations
- vSphere 4 vStorage Configurations
- vStorage APIs for Data Protection and VMware Data Protection

### VMware vSphere 6.0

- vCenter Server and Host Management
- vSphere Availability
- vSphere Installation
- vSphere Networking
- vSphere Resource Management
- vSphere Security
- vSphere Storage
- vSphere Troubleshooting
- vSphere Upgrade
- vSphere Virtual Machine Administration

## Healthcare

### Child Care

- Child Development
- Child Growth
- Child Guidance and Interactions
- Curriculum, Equipment, and Materials
- Difficult Situations
- Health, Safety, and Medication Administration

### Child Care (AUS/NZ)

- Child Development



# eSkill Modular Subject Library 2018

## Healthcare

### Child Care (AUS/NZ)

Child Growth  
Child Guidance and Interactions  
Curriculum, Equipment, and Materials  
Difficult Situations  
Health, Safety, and Medication Administration

### Dental Terminology

Anatomy and Physiology  
Basic Assisting Procedures  
Infection Control  
Instruments, Equipment, and Materials  
Prosthodontics, Endodontics, Orthodontics, and Periodontics  
Radiography

### Dental Terminology (AUS/NZ)

Anatomy and Physiology  
Basic Assisting Procedures  
Infection Control  
Instruments, Equipment, and Materials  
Prosthodontics, Endodontics, Orthodontics, and Periodontics  
Radiography

### First Aid

Basic Life Support  
Cardiovascular and Respiratory Emergencies  
Common Emergencies that Require First Aid  
Exposure to Cold, Heat and Electricity  
General Information and Safety  
Patient Assessment  
Poisoning, Bites and Anaphylaxis  
Trauma and Shock

### First Aid (AUS/NZ)

Basic Life Support  
Cardiovascular and Respiratory Emergencies  
Common Emergencies that Require First Aid  
Exposure to Cold, Heat and Electricity  
General Information and Safety  
Patient Assessment  
Poisoning, Bites and Anaphylaxis  
Trauma and Shock

### HIPAA - Health Insurance Coverage

Definition of Terminology  
General and Miscellaneous Provisions  
Group Market Rules  
Individual Market Rules  
Overview of HIPAA

### HIPAA - Privacy and Security Standards

Health Care Fraud and Abuse Control Program  
Privacy Ruling  
Sanctions for HIPAA Violations  
Security Ruling



# eSkill Modular Subject Library 2018

## Healthcare

### HIPAA - Privacy and Security Standards

Transaction and Code Sets  
Unique Identifiers

### Home Health Aide

Body Systems and Common Disorders  
Caring for Clients with Alzheimer's Disease  
Caring for Clients with Cancer  
Caring for Terminally Ill Clients  
Communication Skills and Documentation  
Infection Control  
Maternal and Infant Care  
Primary Care Skills  
Responsibilities and Legal Rights

### Medical Billing

Charge Entry  
Coding  
Collections  
Legal and Ethical Concepts  
Managed Care and Other Types of Health Insurance  
Medicare  
Payment Entry

### Medical Coding

Anatomy and Physiology  
Coding Ethics  
E/M Coding  
General Coding Guidelines  
ICD-10-CM Coding  
Legal Aspects  
Medical Terminology  
Procedural Coding

### Medical Dosage Calculations

Basic Conversions  
Dosages: Nonparenteral  
Dosages: Parenteral  
IV Rate  
Pediatric Drug Doses

### Medical Office Administration Skills

Drug and Laboratory Records  
Financial Office Management  
Interpersonal Communications  
Medical Office Assisting Foundations  
Medical Office Information Processing  
Medical Records Management and Filing Procedures  
Professional Responsibilities

### Medical Terminology

Anatomical Position, Directional Terms, and Body Movements  
Drugs and Drug Administration  
Infectious Diseases  
Laboratory and Diagnostic Examinations



# eSkill Modular Subject Library 2018

## Healthcare

### Medical Terminology

The Cardiovascular System  
The Endocrine System  
The Gastrointestinal System  
The Genito-Urinary System  
The Hematological System  
The Immune System  
The Integumentary System  
The Musculoskeletal System  
The Nervous System  
The Respiratory System  
Treatment and Surgical Procedures

### Medical Transcription

Mechanics and Equipment of Medical Transcription  
Medical Charting and Correspondence  
Medical Reports and Formats  
Medical Terminology  
Transcription Rules and Guidelines

### Medical Transcription (AUS/NZ)

Mechanics and Equipment of Medical Transcription  
Medical Charting and Correspondence  
Medical Reports and Formats  
Medical Terminology  
Transcription Rules and Guidelines

### Nursing Skills

Activity and Exercise  
Circulation  
Elimination  
Focus on the Patient  
Infection Control  
Nutrition  
Pain Management  
Respiration  
Wound Care

### Nursing Skills (AUS/NZ)

Activity and Exercise  
Circulation  
Elimination  
Focus on the Patient  
Infection Control  
Nutrition  
Pain Management  
Respiration  
Wound Care

### Pharmaceutical Terminology

Antineoplastic Medications  
Cardiovascular Medications  
Common Sound-Alike Drug Names  
Controlled Substances and Addictions  
Dosage Forms, Drug Administration, and Drug Order Interpretation





# eSkill Modular Subject Library 2018

## Healthcare

### Pharmaceutical Terminology

Endocrine Medications  
Gastrointestinal Medications  
Generic and Trade Names  
Musculoskeletal Medications  
Pharmacodynamics and Pharmacokinetics  
Psychotropic Medications  
Respiratory Medications  
Vitamins

### Pharmaceutical Terminology (AUS/NZ)

Antineoplastic Medications  
Cardiovascular Medications  
Common Sound-Alike Drug Names  
Controlled Substances and Addictions  
Dosage Forms, Drug Administration, and Drug Order Interpretation  
Endocrine Medications  
Gastrointestinal Medications  
Generic and Trade Names  
Musculoskeletal Medications  
Pharmacodynamics and Pharmacokinetics  
Psychotropic Medications  
Respiratory Medications  
Vitamins

### Registered Nursing Skills

Biology and Chemistry  
Customer and Personal Service  
General Medicine  
Judgment and Decision Making  
Managerial Skills  
Service Orientation  
Tasks Connected Directly to Patients

### Registered Nursing Skills (AUS/NZ)

Biology and Chemistry  
Customer and Personal Service  
General Medicine  
Judgement and Decision Making  
Managerial Skills  
Service Orientation  
Tasks Connected Directly to Patients

## Hospitality Industry

### Event Planning Skills

Ethic Code and Etiquette  
Event Steps  
Interaction  
Organizational Abilities  
Planning Knowledge  
Professional Attitude

### Event Planning Skills (AUS/NZ)

Ethic Code and Etiquette

# eSkill Modular Subject Library 2018

## Hospitality Industry

### Event Planning Skills (AUS/NZ)

Event Steps  
Interaction  
Organisational Abilities  
Planning Knowledge  
Professional Attitude

### Food and Beverage Serving Skills

Checkout Procedures  
Personal Appearance  
Quality of Service  
Sanitation and Safety Concepts  
Server Function and Responsibilities  
Service Equipment  
Serving Drinks  
Serving the Meal  
Using Technology

### Food and Beverage Serving Skills (AUS/NZ)

Checkout Procedures  
Personal Appearance  
Quality of Service  
Sanitation and Safety Concepts  
Server Function and Responsibilities  
Service Equipment  
Serving Drinks  
Serving the Meal  
Using Technology

### Front Desk Skills

Computer Knowledge  
Customer Service  
Daily Tasks  
Direct Customer Interaction  
Professional Attitude  
Telephone and E-mail Etiquette  
Time Management and Organizational Skills

### Front Desk Skills (AUS/NZ)

Computer Knowledge  
Customer Service  
Daily Tasks  
Direct Customer Interaction  
Professional Attitude  
Telephone and E-mail Etiquette  
Time Management and Organisational Skills

### Guide and Tour Operator Skills

Guide and Tour Operator Skills  
Problem-Solving Ability  
Tour Operator Customer Interaction  
Traveling, Adventure, and Culture

### Guide and Tour Operator Skills (AUS/NZ)

Guide and Tour Operator Skills (AUS/NZ)



# eSkill Modular Subject Library 2018

## Hospitality Industry

### Guide and Tour Operator Skills (AUS/NZ)

Problem-Solving Ability  
Tour Operator Customer Interaction  
Travelling, Adventure, and Culture

### Room Service Management Skills

Place Settings  
Room Service Orders  
Task Performance  
Trays and Carts

### Room Service Management Skills (AUS/NZ)

Place Settings  
Room Service Orders  
Task Performance  
Trays and Carts

## Human Resources

### Example Interview Questions (Free Response)

Communication  
Education  
Experience  
Generic  
Management  
Motivation  
Performance Measurements  
Personal Development  
Personality  
Stress Resistance  
Working Style and Habits

### Human Resources (US)

Compensation and Benefits  
Employee Development  
Employee Relations  
Health, Safety, and Welfare  
Legal Obligations  
Payroll  
Performance Management  
Staffing and Recruiting

### Interview Questions - Free Response (AUS/NZ)

Communication  
Education  
Experience  
Generic  
Management  
Motivation  
Performance Measurements  
Personal Development  
Personality  
Stress Resistance  
Working Style and Habits

### Training Skills



# eSkill Modular Subject Library 2018

## Human Resources

### Training Skills

Evaluation of Training  
Managing Training Materials  
Training Delivery Methods  
Training Needs Analysis  
Training Objectives and Methods

### Training Skills (AUS/NZ)

Evaluation of Training  
Managing Training Materials  
Training Delivery Methods  
Training Needs Analysis  
Training Objectives and Methods

## Language & Communication

### Business Communication

Business Meetings  
Business Vocabulary  
Channels of Communication  
Communication in the Workplace  
Listening Skills  
Writing Skills

### Business Communication (AUS/NZ)

Business Meetings  
Business Vocabulary  
Channels of Communication  
Communication in the Workplace  
Listening Skills  
Writing Skills

### English Language (AUS/NZ)

Adjectives  
Adverbs  
Articles  
Common Mistakes  
Errors  
Idiomatic Phrases  
Nouns  
Numbers  
Prepositions  
Pronouns  
Punctuation  
Reading Comprehension  
Sentences  
Spelling  
Verbs  
Vocabulary

### English Language (UK)

Adjectives  
Adverbs  
Articles  
Common Mistakes



# eSkill Modular Subject Library 2018

## Language & Communication

### English Language (UK)

Errors  
Idiomatic Phrases  
Nouns  
Numbers  
Prepositions  
Pronouns  
Punctuation  
Reading Comprehension  
Sentences  
Spelling  
Verbs  
Vocabulary

### English Language (US)

Adjectives  
Adverbs  
Articles  
Common Mistakes  
Errors  
Idiomatic Phrases  
Nouns  
Numbers  
Prepositions  
Pronouns  
Punctuation  
Reading Comprehension  
Sentences  
Spelling  
Verbs  
Vocabulary

### English Proofreading (AUS/NZ)

Abbreviations  
Acronyms  
Grammar  
Meaning  
Punctuation  
Spelling  
Vocabulary  
Word Order

### English Proofreading (UK)

Abbreviations  
Acronyms  
Grammar  
Meaning  
Punctuation  
Spelling  
Vocabulary  
Word Order

### English Proofreading (US)

Abbreviations

# eSkill Modular Subject Library 2018

## Language & Communication

### English Proofreading (US)

Acronyms  
Grammar  
Meaning  
Punctuation  
Spelling  
Vocabulary  
Word Order

### English Spelling and Vocabulary (AUS/NZ)

Agreement  
Endings  
Irregular Plurals  
Irregular Verbs  
Possessives  
Pronoun Spelling  
Punctuation  
Spelling  
Vocabulary

### English Spelling and Vocabulary (UK)

Agreement  
Endings  
Irregular Plurals  
Irregular Verbs  
Possessives  
Pronoun Spelling  
Punctuation  
Spelling  
Vocabulary

### English Spelling and Vocabulary (US)

Agreement  
Endings  
Irregular Plurals  
Irregular Verbs  
Possessives  
Pronoun Spelling  
Punctuation  
Spelling  
Vocabulary

### English as a Second Language (ESL)

Adjectives and Adverbs  
Common Expressions  
Comparatives and Superlatives  
Conditional Sentences  
Formal and Informal English  
Forming and Asking Questions  
Greetings and Salutations  
Homonyms, Homophones, and Synonyms  
Idioms  
Phrases  
Possessive Pronouns



# eSkill Modular Subject Library 2018

## Language & Communication

### English as a Second Language (ESL)

Pronunciation  
Punctuation  
Sentence Types  
Using Prepositions  
Verb Tense and Usage

### French Language (CA)

Anglicismes  
Différences français standard - français québécois  
Grammaire française  
Homophones  
Orthographe et ponctuation françaises  
Participes Passés  
Spécificités du français québécois  
Verbes  
Vocabulaire et Orthographe  
Vocabulaire français

### French Language (FR)

Adjectifs  
Adverbes  
Déterminants et Prépositions  
Noms  
Phrases  
Ponctuation  
Pronoms  
Verbes

### German Language (DE)

Grammatik  
Leseverständnis  
Rechtschreibung  
Sprachfehler  
Textverständnis  
Wortschatz

### Italian Language (IT)

Comprensione Del Testo  
Errori Comuni  
Grammatica  
Struttura Della Frase  
Vocabolario

### Japanese Language (JP)

よくある間違い  
慣用句  
文法  
語彙  
読解力

### Modern Arabic Language

?????? ????  
?????? ????  
??????



# eSkill Modular Subject Library 2018

## Language & Communication

### Modern Arabic Language

??????  
????? ????

### Portuguese Language (BR)

Compreensão de Leitura  
Comunicação Escrita  
Erros Comuns  
Gramática  
Vocabulário

### Spanish Language (ES)

Abreviaturas y Comparación  
El Adjetivo y el Adverbio  
El Artículo  
El Gerundio y El Participio  
El Modo Imperativo  
El Modo Indicativo  
El Modo Subjuntivo  
El Numeral  
El Pronombre  
El Sustantivo  
Expresiones idiomáticas  
Indicativo/Subjuntivo  
Por/Para  
Pregunta  
Preposiciones y verbos con preposición  
Puntuación y Contracciones  
Uso de verbos  
Vocabulario

## Legal

### Discrimination in the Workplace (US)

Discrimination Issues  
Effects of Discrimination  
Harassment  
Rights and Remedies  
Types of Discrimination

### Environmental, Health and Safety

Air Quality  
Community Health and Safety  
Occupational Health and Safety  
Waste and Materials Management  
Water Quality

### Environmental, Health and Safety (AUS/NZ)

Air Quality  
Community Health and Safety  
Occupational Health and Safety  
Waste and Materials Management  
Water Quality

### Labor and Employment Law - California

Disability





# eSkill Modular Subject Library 2018

## Legal

### Labor and Employment Law - California

Discrimination  
Employees and Unemployment Benefits  
Employment Protected Leave Laws  
Employment Relationships  
Labor Law  
Sexual Harassment  
Wages and Hours  
Workers' Compensation

### Labor and Employment Law - General (US)

Disability  
Discrimination  
Employees and Unemployment Benefits  
Employment Protected Leave Laws  
Employment Relationships  
Labor Law  
Sexual Harassment  
Wages and Hours  
Workers' Compensation

### Legal Terminology (US)

Administrative  
Bankruptcy  
Civil  
Commercial Transactions  
Contract  
Corporate  
Criminal  
Employment  
Ethics  
Finance  
Insurance  
Intellectual Property  
International  
Law Office  
Real Estate  
Regulatory  
Securities

### Property Management

Building Permits and Insurance Policies  
Cleaning and Pest Control  
Managing Customer and Vendor Relationships  
Managing Emergency Situations  
Managing Financial Records  
Repair and Maintenance Operations

### Workplace Safety

Fire Safety Procedures  
Managing Safety Programs  
Safety Procedures  
Safety Situations  
Safety Training



# eSkill Modular Subject Library 2018

## Legal

### Workplace Safety

Workplace First Aid

### Workplace Safety (AUS/NZ)

Fire Safety Procedures  
Managing Safety Programs  
Safety Procedures  
Safety Situations  
Safety Training  
Workplace First Aid

## Lotus

### Lotus Notes Administration

Basic LotusScript Programming Concepts  
Creating and Understanding Forms  
Designing Views  
Navigators  
Notes Database Structure  
Notes Database Templates  
Notes Security  
Understanding Agents  
Using the Integrated Development Environment

### Lotus Notes for Users

Advanced Text and Document Features  
Printing  
Searching  
Securing Notes  
Setting up Notes and Using the Workspace  
Setting up Remote Notes  
Using Agents and Automation  
Using Calendar-Assign Tasks and Schedule Meetings  
Using Databases  
Using E-Mail  
Using Views Panes and Folders  
Working Remotely  
Working with Text and Documents

### Lotus Notes for Users (AUS/NZ)

Advanced Text and Document Features  
Printing  
Searching  
Securing Notes  
Setting up Notes and Using the Workspace  
Setting up Remote Notes  
Using Agents and Automation  
Using Calendar-Assign Tasks and Schedule Meetings  
Using Databases  
Using Email  
Using Views Panes and Folders  
Working Remotely  
Working with Text and Documents

### Lotus Notes 8.5

# eSkill Modular Subject Library 2018

## Lotus

### Lotus Notes 8.5

- Agents
- Applications
- Calendar and To Do Lists
- Contacts
- Database
- General Functionality
- Keyboard Shortcuts
- Locations and Accounts
- Mail and Documents
- Replication and Synchronization
- Search
- Security
- Spell Check
- Workspace

## Management

### Leadership Skills

- Character Development
- Communication
- Concepts of Leadership
- Conflict Resolution
- Decision Making
- Evaluation
- Leadership Styles
- Motivation
- Teamwork

### Leadership Skills (AUS/NZ)

- Character Development
- Communication
- Concepts of Leadership
- Conflict Resolution
- Decision Making
- Evaluation
- Leadership Styles
- Motivation
- Teamwork

### Management Skills

- Analytical Skills
- Communication
- Delegating
- Employee Performance
- Motivation
- Planning
- Problem Solving and Decision Making
- Quality Management
- Risk Management
- Time Management

### Management Skills (AUS/NZ)

- Analytical Skills
- Communication

# eSkill Modular Subject Library 2018

## Management

### Management Skills (AUS/NZ)

Delegating  
Employee Performance  
Motivation  
Planning  
Problem Solving and Decision Making  
Quality Management  
Risk Management  
Time Management

### Project Management

Communication and Team Development  
Managing Costs  
Managing Procurement  
Project Management Framework  
Quality Management  
Risk Management  
Scheduling

### Project Management (AUS/NZ)

Communication and Team Development  
Managing Costs  
Managing Procurement  
Project Management Framework  
Quality Management  
Risk Management  
Scheduling

### Time Management

Decisions  
Focus  
Goal Setting  
Prioritization  
Time Management Challenges  
Time Management Tools and Methods

### Time Management (AUS/NZ)

Decisions  
Focus  
Goal Setting  
Prioritisation  
Time Management Challenges  
Time Management Tools and Methods

## Microsoft Office Software

### MS Office 2000 - Excel®

Basics  
Charts and Maps  
Database Basics  
Database Management  
Drawing  
Excel 2000  
Formulas and Formats  
Linking and Protecting



# eSkill Modular Subject Library 2018

## Microsoft Office Software

### MS Office 2000 - Excel®

- Macros
- Printing and Previewing
- User Defined Functions
- Using Help
- Using IF logic

### MS Office 2000 - Outlook®

- Calendar
- Creating, Saving and Maintaining Contacts
- Folder List
- Internet Mail Accounts
- Journal / Tracking Activities
- Making Appointments
- Notes
- Organizing and Filtering Mail
- Outlook 2000
- Outlook Bar
- Outlook Options
- Outlook as an MS Exchange Client
- Receiving Mail
- Reminders
- Scheduling Meetings
- Sending Mail
- Tasks

### MS Office 2000 - Powerpoint®

- Adding and Editing Graphics
- Charts, Graphs and Tables
- Color Schemes and Design Options
- Creating, Deleting and Reordering Slides
- File Management
- Inserting, Deleting and Editing Text
- Miscellaneous Techniques and Shortcuts
- Multimedia Effects
- PowerPoint 2000
- Presentation Techniques
- Printing
- Views
- WordArt
- Working with Objects

### MS Office 2000 - Word®

- Annotations
- Charts, Graphs and Tables
- Communication
- Correspondence Features
- Correspondence Functions
- File Management
- Formatting and Editing
- Graphics, Objects, and Drawings
- Help
- Keyboard and Mouse Shortcuts



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## Microsoft Office Software

### MS Office 2000 - Word®

Macros and Auto Text  
Printing  
Reviewing  
Styles and Templates  
Text Navigation  
Views and Customization  
Web Interface  
Word 2000

### MS Office 2003 - Excel®

Charts  
Databases and Lists  
Formatting  
Formulas and References  
Functions  
General  
Macros  
Pivot Tables  
Printing and other features  
Security  
Spreadsheets  
Task Panes  
Toolbars  
Troubleshooting

### MS Office 2003 - Excel® (AUS/NZ)

Charts  
Databases and Lists  
Formatting  
Formulas and References  
Functions  
General  
Macros  
Pivot Tables  
Printing and other features  
Security  
Spreadsheets  
Task Panes  
Toolbars  
Troubleshooting

### MS Office 2003 - Excel® Functions

Date and Time  
Financial  
Logical and Information  
Lookup and Reference  
Mathematics  
Matrices and Vectors  
Other  
Statistics  
Text

### MS Office 2003 - Outlook®



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## Microsoft Office Software

### MS Office 2003 - Outlook®

Accounts  
Calendar  
Collaboration  
Contacts  
Folders  
General  
Journal  
Journal  
Messages  
Notes  
Options  
Tasks  
Toolbars and Shortcuts

### MS Office 2003 - PowerPoint®

Animation & Transitions  
Charts  
Formatting  
Graphics  
Presentations  
Printing  
Shows  
Slides  
Tables  
Toolbars  
WordArt

### MS Office 2003 - Visio®

Diagrams  
Layers  
Precisely Working  
Printing  
ShapeSheet  
Shapes  
Stencils  
Templates  
Toolbars  
Working with Pages  
Working with Text

### MS Office 2003 - Word®

Annotations, Headers / Footers  
Charts, Graphics  
Communication  
Documents  
Fields  
Formatting  
Macros  
Notes, Comments  
Objects  
Printing  
Summarization



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## Microsoft Office Software

### MS Office 2003 - Word®

Tables  
Toolbars & Task Panes  
Word Functions

### MS Office 2003 - Word® (AUS/NZ)

Annotations, Headers / Footers  
Charts, Graphics  
Communication  
Documents  
Fields  
Formatting  
Macros  
Notes, Comments  
Objects  
Printing  
Summarisation  
Tables  
Toolbars & Task Panes  
Word Functions

### MS Office 2003® - VBA

ADO  
Code Structures  
DAO  
Data  
Executables  
Functions  
Macros  
Objects  
Operations  
Troubleshoot

### MS Office 2007 - Excel®

Add-Ins  
Charts  
Collaboration  
Customizing  
Excel on the Web  
Formatting  
Formulas  
Functions  
Graphics  
Macros  
Pivot Tables  
Saving and Printing  
Security  
Spreadsheets

### MS Office 2007 - Excel® (AUS/NZ)

Add-Ins  
Charts  
Collaboration  
Customising



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## Microsoft Office Software

### MS Office 2007 - Excel® (AUS/NZ)

- Excel on the Web
- Formatting
- Formulas
- Functions
- Graphics
- Macros
- Pivot Tables
- Saving and Printing
- Security
- Spreadsheets

### MS Office 2007 - OneNote®

- Collecting and Managing Information
- Integration
- Microsoft Office OneNote 2007 Related
- Navigation Overview
- Notebooks, Sections, and Pages
- Sharing Information with Others: Shared Notebooks
- The Automatic Save and Backup Features

### MS Office 2007 - Outlook®

- Accounts and Data Files
- Calendar and Scheduling
- Contacts
- Customizing
- E-mail
- Forms
- Notes and Journal
- Printing
- Rules and Alerts
- Search and Navigation
- Security and Privacy
- Tasks
- Views

### MS Office 2007 - Outlook® (AUS/NZ)

- Accounts and Data Files
- Calendar and Scheduling
- Contacts
- Customising
- Email
- Forms
- Notes and Journal
- Printing
- Rules and Alerts
- Search and Navigation
- Security and Privacy
- Tasks
- Views

### MS Office 2007 - PowerPoint®

- Animation Effects, Sounds and Movies
- Creating and Formatting Slides and Presentations

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## Microsoft Office Software

### MS Office 2007 - PowerPoint®

Deliver, Distribute or Publish a Presentation  
Macros  
PowerPoint Environment  
Saving, Printing and Creating Support Materials  
Security and Privacy  
Using Templates, Themes and Masters  
Working with Graphics and Charts  
Working with Photo Albums

### MS Office 2007 - PowerPoint® (AUS/NZ)

Animation Effects, Sounds and Movies  
Creating and Formatting Slides and Presentations  
Deliver, Distribute or Publish a Presentation  
Macros  
PowerPoint Environment  
Saving, Printing and Creating Support Materials  
Security and Privacy  
Using Templates, Themes and Masters  
Working with Graphics and Charts  
Working with Photo Albums

### MS Office 2007 - Visio®

Diagrams  
Environment  
Layers  
Precisely Working  
Printing  
ShapeSheet  
Shapes  
Stencils  
Templates  
Toolbars  
Working with Pages  
Working with Text

### MS Office 2007 - Visio® (AUS/NZ)

Diagrams  
Environment  
Layers  
Precisely Working  
Printing  
ShapeSheet  
Shapes  
Stencils  
Templates  
Toolbars  
Working with Pages  
Working with Text

### MS Office 2007 - Word®

Documents  
Formatting  
Graphics and Charts



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## Microsoft Office Software

### MS Office 2007 - Word®

Headers and Footers  
Macros  
Mailing  
Ribbon  
Saving and Printing  
Security and Privacy  
Tables  
Working with Pages  
Working with Text

### MS Office 2007 - Word® (AUS/NZ)

Documents  
Formatting  
Graphics and Charts  
Headers and Footers  
Macros  
Mailing  
Ribbon  
Saving and Printing  
Security and Privacy  
Tables  
Working with Pages  
Working with Text

### MS Office 2010 - Excel®

Charting  
Conditional Formatting  
Data Tab  
Formatting  
Formulas and Series  
Insert Tab  
Keyboard Access  
Macros and VBA  
New Features of Excel 2010  
Picture Operations  
PivotTables  
Review Tab  
Security  
Views  
Working with Excel

### MS Office 2010 - Excel® (AUS/NZ)

Charting  
Conditional Formatting  
Data Tab  
Formatting  
Formulas and Series  
Insert Tab  
Keyboard Access  
Macros and VBA  
New Features of Excel 2010  
Picture Operations

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## Microsoft Office Software

### MS Office 2010 - Excel® (AUS/NZ)

PivotTables  
Review Tab  
Security  
Views  
Working with Excel

### MS Office 2010 - Excel® Functions

Date and Time  
Financial  
Logical and Compatibility  
Lookup and Reference  
Mathematical  
Statistical  
Text

### MS Office 2010 - Excel® Functions (AUS/NZ)

Date and Time  
Financial  
Logical and Compatibility  
Lookup and Reference  
Mathematical  
Statistical  
Text

### MS Office 2010 - Excel® Simulation

Customizing the Spreadsheets  
Formatting  
Formulas, Functions and Graphics  
Saving and Printing  
Working with Pivot Tables

### MS Office 2010 - Excel® Simulation (AUS/NZ)

Customising the Spreadsheets  
Formatting  
Formulas, Functions and Graphics  
Saving and Printing  
Working with Cells  
Working with Pivot Tables

### MS Office 2010 - Outlook®

Accounts  
Calendar and Appointments  
Contacts and Address Book  
Creating and Sending Mails  
Folders and Junk Mail  
Keyboard Access  
Macros and VBA  
RSS Feeds  
Rules  
Security  
Tasks  
Working with Outlook 2010

### MS Office 2010 - Outlook® (AUS/NZ)

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## Microsoft Office Software

### MS Office 2010 - Outlook® (AUS/NZ)

- Accounts
- Calendar and Appointments
- Contacts and Address Book
- Creating and Sending Mails
- Folders and Junk Mail
- Keyboard Access
- Macros and VBA
- RSS Feeds
- Rules
- Security
- Tasks
- Working with Outlook 2010

### MS Office 2010 - Outlook® Simulation

- Calendar and Appointments
- Creating and Sending Messages
- Customizing
- Saving and Printing

### MS Office 2010 - Outlook® Simulation (AUS/NZ)

- Calendar and Appointments
- Creating and Sending Messages
- Customising
- Saving and Printing

### MS Office 2010 - PowerPoint®

- Animations and Transitions
- Charts
- Macros
- Photo Album
- Pictures
- Printing and Creating Support Materials
- Saving Presentation Files
- Security and Privacy
- Shapes
- Slides and Presentations
- SmartArt
- Tables
- Text
- Video and Audio
- Workspace

### MS Office 2010 - PowerPoint® (AUS/NZ)

- Animations and Transitions
- Charts
- Macros
- Photo Album
- Pictures
- Printing and Creating Support Materials
- Saving Presentation Files
- Security and Privacy
- Shapes
- Slides and Presentations



# eSkill Modular Subject Library 2018

## Microsoft Office Software

### MS Office 2010 - PowerPoint® (AUS/NZ)

SmartArt  
Tables  
Text  
Video and Audio  
Workspace

### MS Office 2010 - PowerPoint® Simulation

Managing Objects on Slides  
Saving and Printing Presentations  
Slide Shows  
Transitions and Animations  
Working with Slides

### MS Office 2010 - PowerPoint® Simulation (AUS/NZ)

Managing Objects on Slides  
Saving and Printing Presentations  
Slide Shows  
Transitions and Animations  
Working with Slides

### MS Office 2010 - Word®

Formatting  
Keyboard Access  
Macros and VBA  
Mail Merge  
New Features of Word 2010  
Page Layout and Printing  
Picture Operations  
References  
Review Tab  
Security  
Views  
Working with Objects  
Working with Word 2010

### MS Office 2010 - Word® (AUS/NZ)

Formatting  
Keyboard Access  
Macros and VBA  
Mail Merge  
New Features of Word 2010  
Page Layout and Printing  
Picture Operations  
References  
Review Tab  
Security  
Views  
Working with Objects  
Working with Word 2010

### MS Office 2010 - Word® Simulation

Creating, Saving and Printing Operations  
Document Editing



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## Microsoft Office Software

### MS Office 2010 - Word® Simulation

Document Formatting  
Document Navigation  
Insert Operations  
Word Settings

### MS Office 2010 - Word® Simulation (AUS/NZ)

Creating, Saving and Printing Operations  
Document Editing  
Document Formatting  
Document Navigation  
Insert Operations  
Word Settings

### MS Office 2013 - Excel®

Creating and Editing Charts  
Editing and Formatting Documents  
Managing Databases  
Managing Workbooks  
New Features in Excel 2013  
Using Functions  
Working with Tables

### MS Office 2013 - Excel® (AUS/NZ)

Creating and Editing Charts  
Editing and Formatting Documents  
Managing Databases  
Managing Workbooks  
New Features in Excel 2013  
Using Functions  
Working with Tables

### MS Office 2013 - Excel® Simulation

Formatting  
Functions and Formulas  
Inserting Objects  
Managing Charts  
Managing Workbooks  
Saving and Printing  
Working with Pivot Tables

### MS Office 2013 - Excel® Simulation (AUS/NZ)

Formatting  
Functions and Formulas  
Managing Charts  
Managing Workbooks  
Saving and Printing  
Working with Pivot Tables

### MS Office 2013 - Outlook®

Calendars and Appointments  
Creating and Sending Messages  
General Outlook Settings  
Managing Accounts  
Notes and Address Book



# eSkill Modular Subject Library 2018

## Microsoft Office Software

### MS Office 2013 - Outlook®

Rules and Alerts  
Tasks and Folders

### MS Office 2013 - Outlook® (AUS/NZ)

Calendars and Appointments  
Creating and Sending Messages  
General Outlook Settings  
Managing Accounts  
Notes and Address Book  
Rules and Alerts  
Tasks and Folders

### MS Office 2013 - Outlook® Simulation

Calendar and Appointments  
Creating and Sending Emails  
Customize New Emails  
General Outlook Settings  
Managing Emails  
Saving and Printing

### MS Office 2013 - Outlook® Simulation (AUS/NZ)

Calendar and Appointments  
Creating and Sending Emails  
Customize New Emails  
General Outlook Settings  
Managing Emails  
Saving and Printing

### MS Office 2013 - PowerPoint®

Basic Presentation Techniques  
Creating, Saving, and Formatting  
Displaying Presentations  
General Enhancements  
Using Multimedia Content  
Using Tools  
Working with Graphics and Charts

### MS Office 2013 - PowerPoint® (AUS/NZ)

Basic Presentation Techniques  
Creating, Saving, and Formatting  
Displaying Presentations  
General Enhancements  
Using Multimedia Content  
Using Tools  
Working with Graphics and Charts

### MS Office 2013 - PowerPoint® Simulation

Creating, Saving, and Printing Presentations  
Formatting Slides and Presentation Content  
Managing Objects on Slides  
PowerPoint Views  
Running Presentations  
Transitions and Animations

### MS Office 2013 - PowerPoint® Simulation (AUS/



# eSkill Modular Subject Library 2018

## Microsoft Office Software

NZ)

Creating, Saving, and Printing Presentations  
Formatting Slides and Presentation Content  
Managing Objects on Slides  
PowerPoint Views  
Running Presentations  
Transitions and Animations

### MS Office 2013 - Word®

Document Formatting  
Managing Documents  
Managing Objects  
New Features in Word 2013  
Working with References  
Working with Reports  
Working with Templates

### MS Office 2013 - Word® (AUS/NZ)

Document Formatting  
Managing Documents  
Managing Objects  
New Features in Word 2013  
Working with References  
Working with Reports  
Working with Templates

### MS Office 2013 - Word® Simulation

Creating, Editing and Saving Documents  
Formatting  
Insert Operations  
Navigation and Settings

### MS Office 2013 - Word® Simulation (AUS/NZ)

Creating, Editing and Saving Documents  
Formatting  
Insert Operations  
Navigation and Settings

### MS Office 2016 - Access®

Building Forms  
Managing Databases  
New Features in Access 2016  
Queries  
Working with Reports  
Working with Tables

### MS Office 2016 - Access® (AUS/NZ)

Building Forms  
Managing Databases  
New Features in Access 2016  
Queries  
Working with Reports  
Working with Tables

### MS Office 2016 - Excel®

Creating and Editing Charts

# eSkill Modular Subject Library 2018

## Microsoft Office Software

### MS Office 2016 - Excel®

Creating, Saving, and Managing Workbooks  
Formatting  
Functions and Formulas  
New Features in Excel 2016  
PivotTables  
Reports  
Working with Data

### MS Office 2016 - Excel® (AUS/NZ)

Creating and Editing Charts  
Creating, Saving, and Managing Workbooks  
Formatting  
Functions and Formulas  
New Features in Excel 2016  
PivotTables  
Reports  
Working with Data

### MS Office 2016 - Excel® Simulation

Customizing Spreadsheets  
Document Setup  
Formatting  
Functions and Formulas  
Managing Charts  
Managing Workbooks  
Saving and Printing  
Working with Pivot Tables

### MS Office 2016 - Outlook(AUS/NZ)®

Calendar and Appointments  
Creating and Sending Messages  
New Features  
Organising Messages  
Saving and Printing  
Tasks

### MS Office 2016 - Outlook®

Calendar and Appointments  
Creating and Sending Messages  
New Features  
Organizing Messages  
Saving and Printing  
Tasks

### MS Office 2016 - PowerPoint®

Managing Objects on Slides  
New Features  
PowerPoint Views  
Saving and Printing Presentations  
Slide and Master Slide Design  
Transitions and Animations  
Working with Shapes  
Working with SmartArt

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## Microsoft Office Software

### MS Office 2016 - PowerPoint® (AUS/NZ)

Managing Objects on Slides  
New Features  
PowerPoint Views  
Saving and Printing Presentations  
Slide and Master Slide Design  
Transitions and Animations  
Working with Shapes  
Working with SmartArt

### MS Office 2016 - Word®

Creating and Saving Documents  
Formatting Documents  
Graphics and Tables  
Headers and Footers  
New Features  
References  
Reviewing a Document  
Using Find and Replace  
Using Lists

### MS Office 2016 - Word® (AUS/NZ)

Creating and Saving Documents  
Formatting Documents  
Graphics and Tables  
Headers and Footers  
New Features  
References  
Reviewing a Document  
Using Find and Replace  
Using Lists

### MS Office Project 2007®

Creating New Projects  
Customizing  
Task Relationships  
Working with Calendars  
Working with Resources and Assignments  
Working with Tasks

### MS Office Project 2007® (AUS/NZ)

Creating New Projects  
Customising  
Task Relationships  
Working with Calendars  
Working with Resources and Assignments  
Working with Tasks

### MS Office Project Professional 2013®

Communication and Sharing Projects  
Creating and Updating Plans  
General Knowledge  
Managing Resources  
Reporting  
Tracking Progress

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## Microsoft Office Software

### MS Office Project Professional 2013®

Using Views  
Working with Tasks

### MS Office XP - Excel®

Basics  
Charts  
Database Basics  
Database Management  
Drawing  
Formulas and Formats  
Linking and Protecting  
Macros  
Printing and Previewing  
Programming Basics  
User Defined Functions  
Using Help  
Using IF logic

### MS Office XP - Excel® (AUS/NZ)

Basics  
Charts  
Database Basics  
Database Management  
Drawing  
Formulas and Formats  
Linking and Protecting  
Macros  
Printing and Previewing  
Programming Basics  
User Defined Functions  
Using Help  
Using IF logic

### MS Office XP - Outlook®

Calendar  
Creating, Saving and Maintaining Contacts  
Distribution Lists  
Folder List  
Internet Mail Accounts  
Journal/Tracking Activities  
Making Appointments  
Notes  
Organizing and Filtering Mail  
Outlook Bar  
Outlook Options  
Outlook as an MS Exchange Client  
Receiving Mail  
Reminders  
Scheduling Meetings  
Sending Mail  
Tasks

### MS Office XP - PowerPoint®

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## Microsoft Office Software

### MS Office XP - PowerPoint®

Adding and Editing Graphics  
Charts, Graphs and Tables  
Color Schemes and Design Options  
Creating, Deleting and Reordering Slides  
File Management  
Inserting, Deleting and Editing Text  
Miscellaneous Techniques and Shortcuts  
Multimedia Effects  
Presentation Techniques  
Printing  
Views  
WordArt  
Working with Objects

### MS Office XP - Word®

Annotations  
Charts, Graphs and Tables  
Communication  
Correspondence Features  
Correspondence Functions  
File Management  
Formatting and Editing  
Graphics, Objects, and Drawings  
Help  
Keyboard and Mouse Shortcuts  
Macros and Auto Text  
Printing  
Reviewing  
Styles and Templates  
Text Navigation  
Views and Customization  
Web Interface

### MS Office XP - Word® (AUS/NZ)

Annotations  
Charts, Graphs and Tables  
Communication  
Correspondence Features  
Correspondence Functions  
File Management  
Formatting and Editing  
Graphics, Objects, and Drawings  
Help  
Keyboard and Mouse Shortcuts  
Macros and Auto Text  
Printing  
Reviewing  
Styles and Templates  
Text Navigation  
Views and Customisation  
Web Interface



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## Operating Systems & Internet Browsers

### Firefox 4

- Bookmarks
- Downloading, Saving, and Printing
- Installing and Removing Firefox 4
- Privacy and Security
- Searching for Websites
- Settings
- Tabs and Toolbars
- Troubleshooting

### Google Apps for General Use

- Google Calendar
- Google Docs
- Google Mail
- Google Sheets

### Google Chrome 10

- Basic Browser Settings
- Bookmarks
- Downloading, Saving and Printing
- Errors and Webpage Issues
- Installing and Removing Google Chrome
- Privacy and Security
- Tabs and Windows
- Tools

### Internet Explorer 10

- Accessibility Options
- Managing Bookmarks
- Menu Options
- Security and Compatibility
- Settings and Shortcuts
- Toolbars and Tabs
- Viewing, Saving, and Printing

### Linux

- Apache Configuration
- Daemons
- File Systems
- Hardware
- Mail and News Configurations
- Network Functions
- Processes and Signals
- Security
- Shells
- TCP IP and ROUTING
- X Window System

### MS Windows 10® for General Use

- Action Center
- Basic Diagnostics and Troubleshooting
- Browsers and Applications
- Control Panel and Command Prompt
- Desktop and File Management
- Gaming, Mobile, and Cloud Computing



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## Operating Systems & Internet Browsers

### MS Windows 10® for General Use

Installation, Performance, and Security  
Start Menu and Search

### MS Windows 2000 Professional®

Communications & Networking  
Configuring Hardware And Software  
Fonts, Printing, Multimedia  
Internet, Applets, Help  
Keyboard, Mouse, Display  
System, Tools, And Maintenance

### MS Windows 2000 Server®

Active Directory  
Administration  
Compatibility  
Configuration  
Installation  
Maintenance  
Networking  
Pre-Installation  
Security  
Troubleshooting

### MS Windows 7®

File Management  
Networking  
Performance and Features  
Personalization  
Security and Privacy  
System Management

### MS Windows 98®

Applets  
Communications  
Configuring Hardware and Software  
Control Panel  
Control Panel applets  
Desktop (Icons, Shortcuts, etc)  
Display Options  
E-mail  
Exiting  
File Management  
Internet  
Keyboard and Mouse Shortcuts  
Networking  
Printing  
System Properties, Tools, and Maintenance  
Windows Help

### MS Windows NT 4® Administration

Backup and Restore  
Domain and Workgroups  
File System  
NT Networking

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## Operating Systems & Internet Browsers

### MS Windows NT 4® Administration

- NT Registry
- NT and NetWare Interaction
- Printing in Windows NT
- RAS in NT
- Resource Monitoring
- Security
- User Management
- Windows NT Installation
- Windows NT Services

### MS Windows Server 2003®

- Architecture
- Bootstrap sequence
- Command Line Tools
- File systems
- Installation
- Managing GPOs
- Networking
- Security
- Server Roles - Active Directory
- System Registry

### MS Windows Server 2008®

- Active Directory and Domains
- Backup and Recovery
- Command Line
- DNS
- File Services
- Group Policy
- Networking
- Printing
- Roles
- Security and Protection
- Server Manager
- Share and Storage

### MS Windows Server 2012 R2® Standard

- Active Directory Domain Services
- Files, Printing and Storage
- High Availability
- Hyper-V
- Identity Solutions
- Installation and Configuration
- Network Services
- Web Server (IIS)

### MS Windows XP® Basic Features

- Communications & Networking
- Configuring Hardware And Software
- Fonts, Printing, Multimedia
- Internet, Applets, Help
- Keyboard, Mouse, Display
- Security





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## Operating Systems & Internet Browsers

### MS Windows XP® Basic Features

System, Tools and Maintenance  
User Profiles

### MS Windows XP® for General Use

Administration, Maintenance, and Performance  
Control Panel  
Control Panel - Devices  
Desktop Elements  
Files and Sharing, User Profiles  
Internet and Networking  
Management and Security  
Multimedia  
Windows Applets

### Macintosh OS X 10.6 for General Use

Accessibility  
Desktop, Dock, and Finder  
Files and Folders  
Internet and Mail  
Security and Backup

### Macintosh OS X 10.8 for General Use

Applications and Utilities  
Installation, Startup and Recovery  
Mac OS X Basics  
Managing Accounts  
Networking and Troubleshooting Tools  
Security, Backup, and Privacy  
System Preferences

### Oracle Solaris 11 Express Administration

Basic Administration  
Devices  
Network  
Printing  
Security  
Zones and File Systems

### Solaris

BACKUP AND RECOVERY  
BASIC KNOWLEDGE  
CDE  
DATA MANIPULATION  
DEVICES  
NETWORK  
OPERATING SYSTEM  
PERFORMANCE AND TUNING  
PRINTING  
PROCESS  
SECURITY  
VOLUME MANAGEMENT

### Sun Solaris System Administration

Backup and Recovery



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## Operating Systems & Internet Browsers

### Sun Solaris System Administration

- Basic Knowledge
- CDE
- Data Manipulation
- Devices
- Network
- Operating System
- Performance and Tuning
- Printing
- Process
- Security
- Volume Management

### System Administration for Windows and Macintosh OS

- Application Layer Network Protocols
- Domains
- Drives
- Essential System Administration
- Hardware
- Installation
- Networking
- Security
- User Accounts, Backup, and Recovery

### Unix Administration

- Backup and Recovery
- File System
- Mail and News Functions
- Managing the DNS System
- Miscellaneous
- NFS
- Network
- Processes
- Security
- Shells
- System Monitoring
- TCP/IP and Routing
- Working with Hardware

### Unix Administration (AUS/NZ)

- Backup and Recovery
- File System
- Mail and News Functions
- Managing the DNS System
- Miscellaneous
- NFS
- Network
- Processes
- Security
- Shells
- System Monitoring
- TCP/IP and Routing
- Working with Hardware



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## Operating Systems & Internet Browsers

### Windows 8

Communication  
Managing Accounts and Security  
Network and Sharing  
Personalizing Windows 8  
System Management

### Windows 8 (AUS/NZ)

Communication  
Managing Accounts and Security  
Network and Sharing  
Personalising Windows 8  
System Management

### Windows Internet Explorer 8

Accessibility  
Content Advisor  
Downloading, Saving and Printing Information  
Favorites  
Installing / Removing IE8  
Searching for Webpages and Information  
Security and Privacy  
Settings  
Toolbars and Tabs

### Windows Vista

Multimedia  
Networking and Network Support  
Windows Vista - System Tools  
Windows Vista Administration and Configuration  
Windows Vista User Interface

## Primary Work Skills

### Basic Computer Knowledge for Windows

Computer Programs  
Files and Systems  
Internet and E-mail  
Keyboard and Shortcuts  
PC Hardware  
Windows Components  
Word Processing

### Basic Computer Knowledge for Windows (AUS/NZ)

Computer Programs  
Files and Systems  
Internet and E-mail  
Keyboard and Shortcuts  
PC Hardware  
Windows Components  
Word Processing

### Basic Math

Addition and Subtraction  
Converting Decimals to Fractions



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## Primary Work Skills

### Basic Math

Converting Fractions to Decimals  
Decimals  
Equations  
Fractions  
Multiplication and Division  
Numbers  
Order of operations  
Percentages and Proportions  
Problems

### Basic Math (ES)

Convertir Decimales a Fracciones  
Convertir Fracciones a Decimales  
Decimales  
Ecuaciones  
Fracciones  
Multiplicaciones y Divisiones  
Números  
Orden de Operaciones  
Porcentajes y Proporciones  
Problemas  
Sumas y Restas

### Digital Literacy Simulation

Basic Computer Operations (Windows 8.1®)  
E-mail  
Internet  
Social Media  
Working with Computers

### IT Industry Acronyms

A  
B  
C  
D  
E  
F  
G  
H  
I  
J  
L  
M  
N  
O  
P  
Q  
R  
S  
T  
U  
V



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## Primary Work Skills

### IT Industry Acronyms

W  
X

### IT Industry Acronyms (AUS/NZ)

A  
B  
C  
D  
E  
F  
G  
H  
I  
J  
L  
M  
N  
O  
P  
Q  
R  
S  
T  
U  
V  
W  
X

### Quantitative Analysis

Basic Statistics  
Hypothesis Testing  
Probability Theory  
Research and Sampling Methods  
Working with Data

## Retail

### General Retail Knowledge

Key Retail Processes  
Managing Customers and Employees  
Merchandising  
Retail Financials  
Retail Management

### General Retail Knowledge (AUS/NZ)

Key Retail Processes  
Managing Customers and Employees  
Merchandising  
Retail Financials  
Retail Management

### Retail Call Center

Audio Interaction  
Customer Issues



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## Retail

### Retail Call Center

Orders  
Professionalism  
Surveys  
Telemarketing

### Retail Call Centre (AUS/NZ)

Customer Issues  
Orders  
Professionalism  
Surveys  
Telemarketing

### Retail Marketing Skills

Customer and Product Focus  
Managing Marketing Campaigns  
Marketing Concepts and Techniques  
Marketing Mix  
Retail Advertising Operations

### Retail Marketing Skills (AUS/NZ)

Customer and Product Focus  
Managing Marketing Campaigns  
Marketing Concepts and Techniques  
Marketing Mix  
Retail Advertising Operations

### Retail Math

Discounts  
Giving Change  
Inventory Control  
Markdown  
Markup  
Profit Calculations  
Retail Math Terminology  
Returns  
Sales

### Retail Maths (AUS/NZ)

Discounts  
Giving Change  
Inventory Control  
Markdown  
Markup  
Profit Calculations  
Retail Maths Terminology  
Returns  
Sales

### Sales Clerk Skills

Communication  
Customer Service  
Merchandising  
Money Handling  
Sales Tasks



# eSkill Modular Subject Library 2018

## Retail

### Sales Clerk Skills

Using Math

### Sales Clerk Skills (AUS/NZ)

Communication  
Customer Service  
Merchandising  
Money Handling  
Sales Tasks  
Using Maths

### Warehouse Pick and Pack Skills

Order Picking  
Packaging Operations  
Pick and Pack Equipment  
Picking Operations  
Safety and Security  
Warehouse Paperwork

### Warehouse Pick and Pack Skills (AUS/NZ)

Order Picking  
Packaging Operations  
Pick and Pack Equipment  
Picking Operations  
Safety and Security  
Warehouse Paperwork

### Warehousing Skills

Auxiliary Issues  
Forms  
Material Distribution  
Warehouse Elements  
Warehouse Management  
Work Safety

### Warehousing Skills (AUS/NZ)

Auxiliary Issues  
Forms  
Material Distribution  
Warehouse Elements  
Warehouse Management  
Work Safety

### Warehousing Skills (ES)

Cuestiones Auxiliares  
Distribución de Materiales  
Elementos del Almacén  
Formularios  
Gestión de Almacén  
Seguridad Laboral

### Web Merchant Skills

Building Customer Trust and Loyalty  
Customer Service  
Management and Financial Operations  
Managing the Product Database

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## Retail

### Web Merchant Skills

Online Advertising  
Selling Operations  
Selling Procedures  
Using Technology

### Web Merchant Skills (AUS/NZ)

Building Customer Trust and Loyalty  
Customer Service  
Management and Financial Operations  
Managing the Product Database  
Online Advertising  
Selling Operations  
Selling Procedures  
Using Technology

## Sales & Marketing

### MS Dynamics CRM 2011® for General Use

Contracts and Cases  
Managing Marketing Campaigns  
Microsoft Dynamics CRM Configuration  
Reporting and Analysis  
Sales Management  
Service Management

### MS Dynamics CRM 2011® for General Use (AUS/NZ)

Contracts and Cases  
Managing Marketing Campaigns  
Microsoft Dynamics CRM Configuration  
Reporting and Analysis  
Sales Management  
Service Management

### Marketing Concepts

Advertising and Sales Promotion  
Consumer Behavior  
Marketing Channels  
Marketing Research  
Marketing Strategies Overview and Market Segmentation  
Pricing  
Products and Services

### Marketing Concepts (AUS/NZ)

Advertising and Sales Promotion  
Consumer Behaviour  
Marketing Channels  
Marketing Research  
Marketing Strategies Overview and Market Segmentation  
Pricing  
Products and Services

### Sales Concepts

Building Relationships  
Closing



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## Sales & Marketing

### Sales Concepts

Communications  
Handling Objections  
Product Knowledge  
Professionalism  
Profiling Prospects  
Strategy and Tactics

### Sales Concepts (AUS/NZ)

Building Relationships  
Closing  
Communications  
Handling Objections  
Product Knowledge  
Professionalism  
Profiling Prospects  
Strategy and Tactics

### Salesforce CRM Spring '12 for General Use

Cases and Solutions  
Leads, Campaigns and Opportunities  
Managing Accounts and Contacts  
Products and Quotes  
Reports and Dashboards  
Using Activities  
Working in Salesforce

### Salesforce CRM Spring '12 for General Use (AUS/ NZ)

Cases and Solutions  
Leads, Campaigns and Opportunities  
Managing Accounts and Contacts  
Products and Quotes  
Reports and Dashboards  
Using Activities  
Working in Salesforce

### Salesforce Summer '12 - Administration

Administrating Reports and Dashboards  
Organization and Security  
Sales and Service Cloud Applications  
User Management  
Workflows and Approval Processes

### Salesforce Summer '12 - Administration (AUS/NZ )

Administrating Reports and Dashboards  
Organisation and Security  
Sales and Service Cloud Applications  
User Management  
Workflows and Approval Processes

### Search Engine Marketing

Bing Ads  
Google AdWords  
Keyword Selection and Optimization Strategies

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## Sales & Marketing

### Search Engine Marketing

Link Popularity and Linking Strategies  
Online Advertising  
Pay-Per-Click Campaigns

### Search Engine Marketing (AUS/NZ)

Google AdWords  
Keyword Selection and Optimisation Strategies  
Link Popularity and Linking Strategies  
Online Advertising  
Pay-Per-Click Campaign  
Yahoo! Search Marketing and Microsoft adCentre

### Social Media Marketing

News Release  
Return on Investment  
Social Media Guidelines  
Social Media Marketing Environment  
Social Media Marketing Tools and Strategies

### Social Media Marketing (AUS/NZ)

News Release  
Return on Investment  
Social Media Guidelines  
Social Media Marketing Environment  
Social Media Marketing Tools and Strategies

### Web Search Skills

Ways to Search the Web  
Web Search Environment  
Web Search Shortcuts  
Web Search Strategies and Techniques

### Web Search Skills (AUS/NZ)

Ways to Search the Web  
Web Search Environment  
Web Search Shortcuts  
Web Search Strategies and Techniques

## Typing & Data Entry

### Fill-in Form Typing

Fill-in Form Typing

### General Typing

General Text

### General Typing (AUS/NZ)

General Text

### General Typing (Audio)

General Typing

### Typing 10-Key Data Entry

10-Key Data Entry

### Typing Business Text

Business Text

### Typing Business Text (AUS/NZ)



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### Typing & Data Entry

#### Typing Business Text (AUS/NZ)

Business Text

#### Typing Business Text (UK)

Business Text (UK)

#### Typing Contact Data Entry (AUS/NZ)

Contact Data Entry

#### Typing Contact Data Entry (Audio)

Contact Data Entry

#### Typing Contact Data Entry (Intl)

Contact Data Entry (Intl)

#### Typing Contact Data Entry (UK)

Contact Data Entry (UK)

#### Typing Contact Data Entry (US)

Contact Data Entry (US)

#### Typing News Text

News Text

#### Typing News Text (AUS/NZ)

News Text

#### Typing Spanish Text

Spanish Text